HERALDING A GLOBAL VISION EXPORTS THE NEW FOCUS

1st Quarterly Report For the quarter ended September 30, 2016







CORPORATE INFORMATION

BOARD OF DIRECTORS

CHAIRMAN

Mr. Sikandar Mustafa Khan

CHIEF EXECUTIVE

Syed Muhammad Irfan Aqueel

Mr. Latif Khalid Hashmi

Mr. Sohail Bashir Rana

Mr. Laeeg Uddin Ansari

Mian Muhammad Saleem

Syed Zubair Ahmed Shah (NIT Nominee)

Mr. Saad Igbal

COMPANY SECRETARY

Mian Muhammad Saleem

CHIEF FINANCIAL OFFICER

Mr. Sohail Ahmed Nisar - FCA

AUDITORS

EY Ford Rhodes

Chartered Accountants

LEGAL ADVISORS

Asjad Saeed and Associates

Mujtaba Jamal Law Associates (MJLA)

Akhtar Ali & Associates

Ch. Law Associates Inn

COMPANY SHARE REGISTRARS

M/s. Hameed Majeed Associates (Pvt.) Ltd.,

1st Floor, H.M. House, 7-Bank Square, Lahore.

Tel: 042-37235081-82 - Fax: 042-37358817

shares@hmaconsultants.com

BANKERS

Bank Alfalah Ltd.

Habib Bank Ltd.

MCB Bank Ltd.

Standard Chartered Bank.

United Bank Ltd.

Allied Bank Ltd.

Meezan Bank Ltd.

REGISTERED OFFICE AND PLANT

Sheikhupura Road, Distt. Sheikhupura.

Tel: 042-37911021-25, UAN: 111-200-786

Fax: 042-37924166, 37925835

Website: www.millat.com.pk

E-mail: info@millat.com.pk

REGIONAL OFFICES

KARACHI

3-A, Faiyaz Centre, Sindhi Muslim

Co-operative Housing Society,

Tel: 021-34553752, UAN: 111-200-786

Fax: 021-34556321

MULTAN CANTT.

Garden Town, (Daulatabad), Shershah Road,

Tel: 061-6537371 - Fax: 061-6539271

ISLAMABAD

H. No. 22, St. No. 41, Sector F-6/1,

Tel: 051-2271470, UAN: 111-200-786

Fax: 051-2270693

SUKKUR

A-3, Professor Housing Society, Shikarpur Road,

Tel: 071-5633042, Fax: 071-5633187

DIRECTORS' REVIEW

On behalf of the Board of Directors of Millat Tractors Limited, I am pleased to present to you the

interim financial statements for the quarter ended September 30, 2016.

During the quarter the Company achieved a sales volume of 5,187 tractors compared to last year's

4,360 tractors showing an increase of 19% while revenue increased to Rs. 4,660 million against Rs.

3,541 million of corresponding period which is 32% higher.

Profit after tax for the three months ended was Rs. 513 million translating into an EPS of Rs. 11.58

against Rs. 252 million profit and EPS of Rs. 5.69 of the corresponding quarter.

Various incentives given by the Government in 2016 -17 Budget have contributed in improving

farming economics resulting in increased tractor demand.

Highlights of the farmer relief package include reduction of sales tax on tractors from 10% to 5%,

subsidy on fertilizers, pesticides and energy and reduced markup rates on agricultural loans. Apart

from this, mega construction projects under CPEC have also contributed towards increased demand.

Consequent to our recent export agreement with AGCO Corporation, we have started exports to

Africa and Middle East. Our product is very well received due to its competitive price and quality and

we look forward to increase volumes.

I would like to express my gratitude to my fellow members of the Board for their contribution,

customers, dealers, vending associates and all stakeholders for their trust and support as well as

employees for their continued dedicated efforts and hard work.

For and on behalf of the Board

Lahore:

October 26, 2016

Sikandar Mustafa Khan

Chairman



Condensed Interim Financial Statements

MILLAT TRACTORS LIMITED

For the Quarter ended September 30, 2016



CONDENSED INTERIM BALANCE SHEET

as at September 30, 2016 (Unaudited)

		September 30, 2016	2016
	Note	(Rupees in th	ousand)
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised capital			
50,000,000 (June 30, 2016: 50,000,000) ordinary share	es		
of Rs 10 each		500,000	500,000
Issued, subscribed and paid up capital		442,926	442,926
General reserves		2,985,519	2,985,519
Unappropriated profit		1,135,214	622,192
Fair value reserve		170,324	91,123
		4,733,983	4,141,760
Non-current liabilities			
Security deposits		11,905	11,505
Deferred taxation		2,108	2,108
Employees' defined benefit plan		88,558	88,558
		102,571	102,171
Current liabilities			
Accumulating compensated absences		96,282	96,282
Trade and other payables		5,162,252	5,310,799
Accrued mark-up on short term borrowings		223	310
		5,258,757	5,407,391
CONTINGENCIES AND COMMITMENTS	5		
		10,095,311	9,651,322

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel Chief Executive



	September 30, 2016	June 30, 2016
Note	(Rupees in t	_0.0
ASSETS	(nupees in t	iiousaiiu)
ASSETS		
Non-current assets		
Property, plant and equipment		
Operating fixed assets 6	469,815	448,130
Capital work in progress 7	247,075	225,134
Intangible assets	2,571	3,295
Investment property	255,708	255,708
Long term investments 8	476,129	396,928
Long term loans	1,830	1,483
	1,453,128	1,330,678
Current assets		
Stores, spare parts and loose tools	124,433	111,913
Stock-in-trade	2,602,609	2,545,484
Trade debts	216,961	286,194
Loans and advances	92,937	72,071
Trade deposits and short term prepayments	42,228	24,366
Balances with statutory authorities	1,415,704	1,184,143
Other receivables	134,336	104,756
Tax refunds due from the Government	554,590	629,148
Short term investments 9	2,246,124	800,317
Cash and bank balances	1,212,261	2,562,252
	8,642,183	8,320,644
	10,095,311	9,651,322

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

for the quarter ended September 30, 2016 (Unaudited)

Quarter ended September 30 2016 2015 (Rupees in thousand)

Sales - net	4,660,407	3,540,885
Cost of sales	3,660,634	2,960,312
Gross profit	999,773	580,573
Distribution and marketing expenses	120,810	72,116
Administrative expenses	121,708	127,399
	242,518	199,515
Operating profit	757,255	381,058
Other operating income	29,854	18,203
	787,109	399,261
Other operating expenses	55,642	27,786
Finance cost	200	2,321
	55,842	30,107
Profit before taxation	731,267	369,154
Taxation	218,245	116,940
Profit for the period	F12 022	252 214
Profit for the period	513,022	252,214
Earnings per share - basic and diluted (Rupees)	11.58	5.69
<u> </u>		

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 13 form an integral part of the condensed interim financial information

S M Irfan Aqueel Chief Executive



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

for the quarter ended September 30, 2016 (Unaudited)

Quarter ended September 30 2016 2015 (Rupees in thousand)

Profit for the period	513,022	252,214
Other comprehensive income:		
Unrealized gain on revaluation of investments	79,201	10,096
Total other comprehensive income	79,201	10,096
Total comprehensive income for the period	592,223	262,310

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel Chief Executive

CONDENSED INTERIM CASH FLOW STATEMENT

for the quarter ended September 30, 2016 (Unaudited)

Quarter ended September 30 2016 2015 (Rupees in thousand)

Cash flows from operating activities		
Profit before taxation	731,267	369,154
Adjustment for:		
Depreciation on property, plant & equipment	15,050	15,417
Amortization of intangible assets	724	674
Finance cost	200	2,321
Profit on bank deposits	(2,477)	(1,969)
	13,497	16,443
Cash flow from operating activities before working capital changes	744,764	385,597
Effect on cash flow due to working capital changes		
Increase in current assets:		
Stores and spares	(12,520)	(13,957)
Stock in trade	(57,125)	(641,977)
Trade debts	69,233	53,124
Loans and advances	(20,866)	(7,903)
Trade deposits and prepayments	(17,862)	(27,965)
Other receivables	(260,691)	(87,560)
	(299,831)	(726,238)
Increase in current liabilities:		
Trade and other payables	(137,860)	28,821
	(437,691)	(697,417)



Quarter ended September 30 2016 2015 (Rupees in thousand)

Cash used in operations		
Income tax paid	(143,687)	(160,080)
Increase in long term loans to employees	(347)	(202)
Increase in long term security deposits	400	600
Mark-up paid	(287)	(1,694)
	(143,921)	(161,376)
Net cash generated from/(used in) operating activities	163,152	(473,196)
Cash flows from investing activities		
Purchase of property, plant and equipment	(66,889)	(18,048)
Purchase of intangible assets	-	(2,381)
Purchase of short term investments	(1,445,807)	-
Proceeds from sale of short term investments	-	700,203
Proceeds from sale of property, plant and equipment	8,213	4,775
Profit on bank deposits	2,027	3,269
Net cash (used in)/generated from investing activities	(1,502,456)	687,818
Cash flows from financing activities		
Dividend paid	(10,687)	(5,359)
Net cash used in financing activities	(10,687)	(5,359)
Net (decrease)/increase in cash and cash equivalents	(1,349,991)	209,263
Cash and cash equivalents at the beginning of the period	2,562,252	1,082,170
Cash and cash equivalents at the end of the period	1,212,261	1,291,433

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel Chief Executive

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

for the quarter ended September 30, 2016 (Unaudited)

		Revenue Reserves	Revenue Reserves		
	Share capital	General reserves	Unappropriated profit	Fair value reserve	Total
	(Rupees in thousand))	
Balance as on July 1, 2015	442,926	3,116,706	1,086,858	64,953	4,711,443
Total comprehensive income					
for the quarter ended September 30, 2015	-	-	252,214	10,096	262,310
Balance as on September 30, 2015	442,926	3,116,706	1,339,072	75,049	4,973,753
Balance as on July 1, 2016	442,926	2,985,519	622,192	91,123	4,141,760
Total comprehensive income					
for the quarter ended September 30, 2016	-	-	513,022	79,201	592,223
Balance as on September 30, 2016	442,926	2,985,519	1,135,214	170,324	4,733,983

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel Chief Executive



SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

for the guarter ended September 30, 2016 (Unaudited)

1. THE COMPANY AND ITS ACTIVITIES

The Company is a public limited company incorporated in Pakistan in 1964 under the Companies Ordinance, 1984, and is listed on Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange in which Lahore and Islamabad stock exchanges have merged). The registered office of the Company is situated at Sheikhupura Road, District Sheikhupura. It is principally engaged in assembling and manufacturing of agricultural tractors, implements and multi-application products.

2. STATEMENT OF COMPLIANCE

- 2.1 This interim financial information of the Company for the quarter ended September 30, 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34 -Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 This interim financial information is un-audited and is being submitted to shareholders, as required by section 245 of the Companies Ordinance, 1984.

BASIS OF PREPARATION 3.

- 3.1 This interim financial information does not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2016.
- 3.2 The accounting policies adopted for the preparation of this interim financial information are same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended June 30, 2016 except for as disclosed in note 3.3 below.
- 3.3 The Company has adopted the following amended IFRS and IFRIC interpretation which became effective during the period:
 - IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 28 Investment in Associates - Investment Entities: Applying the Consolidation Exception (Amendment)
 - IFRS 11 Joint Arrangements Accounting for Acquisition of Interest in Joint Operation (Amendment)
 - IAS 1 Presentation of Financial Statements Disclosure Initiative (Amendment)
 - IAS 16 Property, Plant and Equipment and IAS 38 intangible assets Clarification of Acceptable Method of Depreciation and Amortization (Amendment)
 - IAS 16 Property, Plant and Equipment, IAS 41 Agriculture Agriculture: Bearer Plants (Amendment)

- IAS 27 - Separate Financial Statements - Equity Method in Separate Financial Statements (Amendment)

The adoption of the above amendments did not have any effect on the interim financial information.

ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2016.

CONTINGENCIES AND COMMITMENTS

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

Commitments in respect of outstanding letters of credit are Rs. 1,175,350 thousand (June 30, 2015 : Rs 270,910 thousand).

			September 30,	,	June 30,
		Note	2016		2016
			(Rupees	in th	ousand)
6.	OPERATING FIXED ASSETS				
	Opening book value		448,130		485,721
	Add: Additions during the period	6.1	44,948		53,591
*********			493,078		539,312
	Less: Disposals / write offs during				
•	the period (at book value)		(8,213)		(24,520)
	Depreciation charged during the period		(15,050)		(66,662)
			(23,263)	•	(91,182)
	Closing book value		469,815		448,130



June 30,

September 30,

2016 2016 (Rupees in thousand) 6.1 Additions during the period Plant and machinery 4,608 4,276 Tools and equipments 552 1,545 Furniture, fixture and office equipment 4,811 Vehicles 39,788 39,479 Computers 3,480 44,948 53,591 7. CAPITAL WORK IN PROGRESS Advance for purchase of office space 227,165 220,125 Others 19,910 5,009 247,075 225,134 LONG TERM INVESTMENTS Investment at cost Subsidiaries Millat Industrial Products Limited - unquoted 57,375 57,375 Tipeg Intertrade DMCC - unquoted 42,675 42,675

Bolan Castings Limited - quoted

Baluchistan Wheels Limited

Others

Available for sale - quoted

Millat Equipment Limited - unquoted

Surplus on revaluation of investment

76,610

117,000

293,660

12,145

91,123

103,268

396,928

76,610

117,000

293,660

12,145

170,324

182,469

476,129

	September 30,	June 30, 2016
	2016	
	(Rupees in	thousand)
 SHORT TERM INVESTMENTS		
Financial assets at fair value through		
profit and loss - Mutual fund units	2,246,124	800,317

Quarter ended September 30 2016 2015 (Rupees in thousand)

10. TRANSACTIONS WITH RELATED PARTIES		
Purchases from related parties	822,224	879,040
Payable to related parties	162,171	280,756
Receivable from related parties	34,558	15,294
Retirement benefit plans	22,705	26,134

11. EVENTS AFTER BALANCE SHEET DATE

The Board of Directors have declared Nil cash dividend (June 30, 2016: Rs. 30 per share) in their meeting held on October 26, 2016.

12. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on October 26, 2016 by the Board of Directors of the Company.

13. CORRESPONDING FIGURES

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.

S M Irfan Aqueel Chief Executive



Consolidated Condensed Interim Financial Statements

MILLAT TRACTORS LIMITED

For the Quarter ended September 30, 2016



CONSOLIDATED CONDENSED INTERIM BALANCE SHEET

as at September 30, 2016 (Unaudited)

as at September 30, 2016 (Unaudited)	Contombox 20		June 30,
	Note	September 30, 2016	2016
	Note		
		(Rupees in	triousariu)
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital			
50,000,000 (June 30, 2016: 50,000,000)			
ordinary shares of Rs 10 each		500,000	500,000
Issued, subscribed and paid up capital		442,926	442,926
General reserves		3,181,893	3,181,893
Unappropriated profit		1,669,933	1,105,960
Exchange translation reserve		1,029	1,029
Fair value reserve		243,258	146,450
		5,539,039	4,878,258
Non-controlling interest		1,169,459	1,118,359
Non-current liabilities			
Long term deposits		22,339	21,343
Deferred taxation		76,961	21,660
Employees' defined benefit plan		170,813	168,513
		270,113	211,516
Current liabilities			
Accumulating compensated absences		112,177	121,202
Trade and other payables		5,336,543	5,461,736
Current portion of long term deposits		579	899
Short term borrowings		260,803	274,159
Accrued mark-up on short term borrowings		5,569	5,111
		5,715,671	5,863,107
CONTINGENCIES AND COMMITMENTS	5		
		12,694,282	12,071,240

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel Chief Executive



	Note	September 30, 2016	June 30, 2016	
		(Rupees in	thousand)	
ASSETS				
Non-current assets				
Property, plant and equipment				
Operating fixed assets	6	1,273,176	1,238,495	
Capital work in progress	7	292,058	270,631	
Intangible assets		2,848	3,597	
Goodwill		18,572	18,572	
Investment property		255,708	255,708	
Long term investments	8	223,363	126,555	
Long term loans		3,274	2,264	
Long term deposits		7,411	7,411	
Deferred taxation		52,322		
		2,128,732	1,923,233	
Current assets				
Stores and spares		355,947	342,749	
Stock in trade		3,270,422	3,149,366	
Trade debts		309,144	433,764	
Loans and advances		195,536	135,257	
Trade deposits and short term prepayments		61,725	36,940	
Other receivables		135,871	105,305	
Balances with statutory authorities		1,447,230	1,193,953	
Tax refunds due from the Government		755,505	821,906	
Short term investments	9	2,560,549	1,194,315	
Cash and bank balances		1,473,621	2,734,452	
		10,565,550	10,148,007	
		12,694,282	12,071,240	

CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

for the quarter ended September 30, 2016 (Unaudited)

Sales - net

Cost of sales

Gross profit

2016 2015 (Rupees in thousand) 4,900,018 3,858,536 3,091,809 3,688,300 1,211,718 766,727

Quarter ended September 30

Restated

-		
Distribution and marketing expenses	137,358	90,451
Administrative expenses	161,568	169,520
	298,926	259,971
Operating profit	912,792	506,756
Other operating income	38,149	27,154
	950,941	533,910
Other operating expenses	66,379	36,362
Finance cost	5,383	12,804
	71,762	49,166
Profit before taxation	879,179	484,744
Taxation	264,106	152,839
Profit for the period	615,073	331,905
Attributable to:		
- Equity holders of the holding Company	563,973	292,633
- Non-controlling interests	51,100	39,272
	615,073	331,905
Earnings per share - basic and diluted (Rupees)	13.89	7.49

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel Chief Executive



CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

for the quarter ended September 30, 2016 (Unaudited)

Restated Quarter ended September 30

2016

2015

	(Rupees	(Rupees in thousand)	
Profit for the period	615,073	331,905	
Other comprehensive income:			
Other comprehensive income to be			
reclassified to profit or loss in subsequent periods:			
Unrealized gain on revaluation of available			
for sale investments	96,808	12,919	
Total other comprehensive loss, net of tax	96,808	12,919	
Total comprehensive income for the year	711,881	344,824	
Attributable to:			
- Equity holders of the holding Company	660,781	305,552	
- Non-controlling interest	51,100	39,272	
	711,881	344,824	

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel Chief Executive

CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT

for the quarter ended September 30, 2016 (Unaudited)

Restated Quarter ended September 30

(Rupees in thousand)

2016

2015

	(napees ii	i ti iousariu)
Cash flows from operating activities		
Profit before taxation	879,179	484,744
Adjustment for:		
Depreciation on property, plant & equipment	34,031	33,876
Amortization of intangible assets	749	711
Provision for accumulated compensated absences	(9,025)	(9,823)
Finance cost	5,383	12,804
Profit on bank deposits	(5,978)	(4,296)
	25,160	33,272
Cash flow from operating activities before		
working capital changes	904,339	518,016
Effect on cash flow due to working capital changes		
Increase in current assets:		
Stores and spares	(13,198)	(18,575)
Stock in trade	(121,056)	(674,472)
Trade debts	124,620	30,988
Loans and advances	(60,279)	(40,914)
Trade deposits and prepayments	(24,785)	(20,994)
Other receivables	(281,093)	(65,179)
	(375,791)	(789,146)
Increase in current liabilities:		
Trade and other payables	(112,921)	70,861
	(488,712)	(718,285)



Restated Quarter ended September 30

2016

2015

(Rupees in thousand)

(Rupees in thousand)					
Cash used in operations					
Income tax paid	(194,726)	(214,743)			
Increase in long term loans to employees	(1,010)	(838)			
Increase in long term security deposits	676	891			
Mark-up paid	(4,925)	(12,628)			
	(199,985)	(227,318)			
Net cash generated from/(used in)					
operating activities	215,642	(427,587)			
Cash flows from investing activities					
Purchase of property, plant and equipment	(99,526)	(24,844)			
Purchase of intangible assets	-	(2,321)			
Purchase of short term investments	(1,366,234)	-			
Proceeds from sale of short term investments	-	822,547			
Proceeds from sale of property, plant and equipment	9,387	5,035			
Profit on bank deposits	5,528	5,596			
Net cash (used in)/generated from investing activities	(1,450,845)	806,013			
Cash flows from financing activities					
Dividend paid	(12,272)	(6,040)			
Net cash used in financing activities	(12,272)	(6,040)			
Net (decrease)/increase in cash and cash equivalents	(1,247,475)	372,386			
Cash and cash equivalents at the beginning of the period	2,734,452	1,195,761			
Short term borrowings	(274,159)	(592,917)			
Cash and cash equivalents at the end of the period	1,212,818	975,230			

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel **Chief Executive**

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

for the quarter ended September 30, 2016 (Unaudited)

	Share capital	General	e reserves Unappropriated profit	Exchange translation reserve	Fair value reserve	Non- Controlling interest	Total
			(Rupe	es in th	ousand)		
Balance as on							
30 June 2015 - restated	442,926	3,313,080	1,496,683	145	117,241	1,081,632	6,451,707
Net profit for the period	-	-	292,633	-	-	39,272	331,905
Other comprehensive							
income for the period	-	-	-	-	12,919	-	12,919
	-	-	292,633	-	12,919	39,272	344,824
Balance as on							
30 September 2015	442,926	3,313,080	1,789,316	145	130,160	1,120,904	6,796,531
Balance as on							
30 June 2016	442,926	3,181,893	1,105,960	1,029	146,450	1,118,359	5,996,617
Net profit for the period	-	-	563,973	-	-	51,100	615,073
Other comprehensive							
income for the period	-	-	-	-	96,808	-	96,808
	-	-	563,973	-	96,808	51,100	711,881
Balance as on							
30 September 2016	442,926	3,181,893	1,669,933	1,029	243,258	1,169,459	7,508,412

The annexed notes 1 to 13 form an integral part of the condensed interim financial information.

S M Irfan Aqueel Chief Executive



SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION for the quarter ended September 30, 2016 (Unaudited)

THE GROUP AND ITS ACTIVITIES

Millat Tractors Limited - the Holding Company is a public limited Company incorporated in Pakistan in 1964 under the Companies Ordinance 1984, and is listed on Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange in which Lahore and Islamabad stock exchanges have merged). The registered office of the Company is situated at Sheikhupura Road, District Sheikhupura. It is principally engaged in assembling and manufacturing of agricultural tractors, implements and multi-application products.

Millat Industrial Products Limited (MIPL), an unlisted public company registered under the Companies Ordinance 1984, is a subsidiary of Millat Tractors Limited which holds 64.09% equity. MIPL is engaged in the business of manufacturing of industrial, domestical and vehicular batteries, cells and components.

Tipeg Inter trade DMCC, Dubai, a limited liability company registered with Dubai Multi Commodities Centre Authority, is a subsidiary of Millat Tractors Limited which holds 75% equity. The principal place of business of the company is located at Jumeirah Lake Towers, Dubai - UAE. The company is formed for trading of machinery and heavy equipment and company has recently started its operations.

Millat Equipment Limited (MEL), an unlisted public company registered under the Companies Ordinance 1984, is a subsidiary of Millat Tractors Limited which holds 45% equity. MEL is engaged in the business of manufacturing of automotive, agricultural and industrial vehicles parts and components thereof.

Bolan Castings Limited (BCL), a public limited company incorporated in Pakistan under the Companies Ordinance 1984, and is listed on Pakistan Stock Exchange (formerly Karachi Stock Exchange in which Lahore and Islamabad stock exchanges have merged), is a subsidiary of Millat Tractors Limited which holds 46.26% equity. BCL is engaged in the business of manufacturing of castings for tractors and automotive parts thereof.

STATEMENT OF COMPLIANCE

- 2.1 This interim financial information of the Group for the quarter ended September 30, 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 This interim financial information is un-audited and is being submitted to shareholders, as required by section 245 of the Companies Ordinance, 1984.

BASIS OF PREPARATION 3.

- 3.1 This interim financial information does not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Group's annual financial statements as at June 30, 2016.
- 3.2 The accounting policies adopted for the preparation of this interim financial information are same as those applied in the preparation of the preceding annual published financial statements of the Group for the year ended June 30, 2016 except for as disclosed in note 3.3 below.

- 3.3 As a result of adoption of International Financial Reporting Standard (IFRS)-10, the "Consolidated Financial Statements" by Securities and Exchange Commission of Pakistan(SECP), the Company reassessed control mechanism of its investment in Bolan Castings Limited (BCL) and Millat Equipment Limited (MEL) that although the Company has less than 50% voting rights both in BCL and MEL, the Company has the ability to exercise control over both these companies. Henceforth these companies are concluded to be subsidiaries of the Company and comparatives have been accordingly restated. This restatement has resulted in change in profit after tax of comparative period from Rs. 300,049 thousand to Rs. 331,905 thousand.
- 3.4 The Group has adopted the following amended IFRS and IFRIC interpretation which became effective during the period:
 - IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 28 Investment in Associates – Investment Entities: Applying the Consolidation Exception (Amendment)
 - IFRS 11 Joint Arrangements Accounting for Acquisition of Interest in Joint Operation (Amendment)
 - IAS 1 Presentation of Financial Statements Disclosure Initiative (Amendment)
 - IAS 16 Property, Plant and Equipment and IAS 38 intangible assets Clarification of Acceptable Method of Depreciation and Amortization (Amendment)
 - IAS 16 Property, Plant and Equipment IAS 41 Agriculture Agriculture: Bearer Plants (Amendment)
 - IAS 27 Separate Financial Statements Equity Method in Separate Financial Statements (Amendment)

The adoption of the above amendments did not have any effect on the interim financial information.

ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2016.

5. CONTINGENCIES AND COMMITMENTS

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

Commitments in respect of outstanding letters of credit are Rs. 1,175,350 thousand (June 30, 2016: Rs 403,826 thousand).



September 30, June 30, 2016 2016

(Rupees in thousand)

		(Nupces ii	i tilousullu)
6.	OPERATING FIXED ASSETS		
	Opening book value	1,237,431	1,263,416
	Stores, spares & loose tools	1,064	1,064
	Add: Additions during the period 6.1	78,099	152,471
		1,316,594	1,416,951
	Less: Disposals / write offs during the period (at book value)	(9,387)	(33,066)
	Depreciation charged during the period	(34,031)	(145,390)
-		(43,418)	(178,456)
	Closing book value	1,273,176	1,238,495
6.1	Additions during the period		
	- Buildings on freehold land	-	32,573
	- Plant and machinery	24,960	27,824
	- Tools and equipments	4,620	19,078
	- Furniture, fixture and office equipment	109	8,041
	- Vehicles	48,041	60,855
	- Computers	369	4,100
		78,099	152,471
7.	CAPITAL WORK IN PROGRESS		
	Advance for purchase of office space	227,165	220,125
	Others	64,893	50,506
		292,058	270,631
8.	LONG TERM INVESTMENTS		
	Available for sale - quoted		
	- Baluchistan Wheels Limited	24,364	24,364
	Surplus on revaluation of investment	198,999	102,191
		223,363	126,555
		223,363	126,555

		September 30, 2016	June 30, 2016	
_		(Rupees I	n thousand)	
9.	SHORT TERM INVESTMENTS			
	Financial assets at fair value through			
	profit and loss - Mutual fund units	2,560,549	1,194,315	
		Quarter ende	d September 30	
		2016	2015	
		(Rupees i	(Rupees in thousand)	
10.	TRANSACTIONS WITH RELATED PARTIES			
	Retirement benefit plans	25,559	28,657	

11. EVENTS AFTER BALANCE SHEET DATE

The Board of Directors have declared Nil cash dividend (June 30, 2016: Rs. 30 per share) in their meeting held on October 26, 2016.

12. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on October 26, 2016 by the Board of Directors of the Group.

13. CORRESPONDING FIGURES

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.

S M Irfan Aqueel Chief Executive





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