### CORPORATE INFORMATION

### **Board of Directors**

Mr. Sikandar Mustafa Khan Chairman

Mr. Laeeq Uddin Ansari Chief Executive

Mr. Latif Khalid Hashmi Mr. Sohail Bashir Rana Mian Muhammad Saleem Rana Muhammad Siddique Mr. Manzoor Ahmed Mr. S.M. Tanvir M.C.B. Nominee

### **Company Secretary**

Mian Muhammad Saleem

### **Chief Financial Officer**

Mr. Javed Munir

#### **Auditors**

M/s. A.F. Ferguson & Co. Chartered Accountants

### **Legal Advisors**

Walker Martineau Saleem Advocates & Legal Consultants

Altaf and Altaf Advocates

### Company's Share Registrars

M/s Hameed Majeed Associates (Pvt) Ltd. 1st Floor, H.M. House, 7 - Bank Square, Lahore.

#### **Bankers**

Bank Alfalah Ltd.
Barclays Bank PLC, Pakistan
Habib Bank Ltd.
MCB Bank Ltd.
Meezan Bank Ltd.
RBS (formerly ABN Amro Bank)
Standard Chartered Bank
United Bank Ltd.

### **Registered Office and Plant**

Sheikhupura Road, Distt. Sheikhupura Tel: 042-37911021-25, 111-200-786 Fax: 042-37924166,37925835 Web Site: www.millat.com.pk E-mail: info@millat.com.pk

### **Regional Offices**

#### Karachi

3-A, Faiyaz Centre, Sindhi Muslim Co-operative Housing Society Tel: 021-34553752, 111-200-786

Fax: 021-34556321

#### **Multan Cantt**

Garden Town, (Daulatabad), Shershah Road Tel: 061-6537371 Fax: 061-6539271

### Islamabad

H. No. 22, St. No. 41, Sector F-6/1 Tel: 051-2271470, 111-200-786

Fax: 051-2270693

#### Sukkur

A-3, Professor Housing Society, Shikarpur Road

Tel: 071-5633042 Fax: 071-5633187

### DIRECTORS' REVIEW

I feel pleasure to present to you on behalf of Board of Directors' the un-audited accounts of Millat Tractors Limited for the nine months ended March 31, 2010 as required by the Companies Ordinance 1984.

The Company achieved a sales volume of 28,939 Tractors in these nine months as against 20,332 tractors for the corresponding period of last year, showing an increase of 42%. During the nine months ended, 29,865 Tractors were produced as compared to 20,870 tractors for corresponding period last year, showing an increase of 8,995 tractors i.e. 43%. Load shedding of electricity and Gas is making life difficult for MTL and its Vending Associates; increasing cost of Production, rejections and maintaining supply schedules.

Tractor bookings have shown substantial increase of 133% over last year i.e. 38,134 tractors booked during the nine months against 16,355 of previous year. This milestone was achieved through our product superiority, reduced delivery time and subsidy schemes of the governments to the farming community.

Pre-tax profit for the nine months amounts to Rs. 2,355 millions as compared to Rs. 904 millions of the corresponding period of previous year, thus showing an increase of 161%.

This remarkable achievement is attained through dedicated efforts of our team and improvements made in the production cycle and supply chain resources. Plans have been put to life to enhance the productivity with marked quality improvement.

We take this opportunity to pay our gratitude to our customers who have shown great confidence in Millat Brand and once again proved that Millat is the market leader in the industry.

We would like to thank our vendors, dealers and financial institutions for their extended co-operation. We also acknowledge the co-operation extended to us by our valued principals and convey our gratitude to employees of the Company for their loyalty, devotion and hard work.

For and on behalf of the Board

Lahore: April 27, 2010 Chairman



ACCOUNTS

MILLAT TRACTORS LIMITED

# CONDENSED INTERIM BALANCE SHEET

EQUITY AND LIABILITIES	Note	March 31, 2010 (Rupees	June 30, 2009 in thousand)
SHARE CAPITAL AND RESERVES			
Authorised capital 30,000,000 (June 30, 2009: 30,000,000) ordinary shares of Rs 10 each		300,000	300,000
Issued, subscribed and paid up capital General reserves Unappropriated profit Fair value reserve		292,843 2,467,776 731,711 29,290	234,275 2,220,776 892,018 23,774
		3,521,620	3,370,843
NON-CURRENT LIABILITIES			
Security deposits Deferred revenue Deferred taxation Accumulating compensated absences		10,285 750 8,277 33,618	9,485 33,069 8,883 31,618
		52,930	83,055
CURRENT LIABILITIES			
Current portion of deferred revenue Trade and other payables Mark-up accrued on short term borrowings		52,415 6,289,417 2,542 6,344,374 9,918,924	202,079 3,123,525 3,298 3,328,902 6,782,800

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

# AS AT MARCH 31, 2010 (UN-AUDITED)

ASSETS	Note	March 31, June 3 2010 2009 (Rupees in thousand)	
NON-CURRENT ASSETS			
Property, plant and equipment Capital work-in-progress Intangible assets Investment property Long term investments Long term loans - considered good	8 9	415,807 156,896 30,456 273,203 292,420 4,662	405,618 104,335 30,208 273,203 286,904 3,375
CURRENT ASSETS		1,173,444	1,103,643
Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and prepayments Other receivables Taxation - net Short term investments Cash and bank balances	11	59,596 2,721,463 139,890 626,894 28,908 1,305,444 37,352 3,264,834 561,099	77,244 2,077,022 127,209 101,790 15,879 1,107,934 3,267 1,173,439 995,373 5,679,157
		9,918,924	6,782,800

Sikandar Mustafa Khan Chairman

Laeeq Uddin Ansari Chief Executive

### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

FOR THE NINE MONTHS ENDED MARCH 31, 2010 (UN-AUDITED)

Note	Ma 2010	er ended rch 31 2009 n thousand)	Ma 2010	nths ended rch 31 2009 n thousand)
Sales - net	5,433,559	4,180,223	15,842,692	10,273,589
Cost of sales	4,375,216	3,598,794	12,915,134	8,949,363
Gross profit	1,058,343	581,429	2,927,558	1,324,226
Distribution and marketing expenses	190,079	106,363	500,173	279,167
Administrative expenses	58,672	81,096	189,393	183,337
	248,751	187,459	689,566	462,504
0 ( )	000 502	202.070	2 227 002	0/1 722
Operating profit Other operating income	809,592 96,628	393,970 86,463	2,237,992 299,050	861,722 149,332
Other operating income	70,028		277,030	177,552
	906,220	480,433	2,537,042	1,011,054
Other operating expenses	62,345	37,775	174,547	73,262
Finance cost	2,665	13,735	7,378	33,574
	65,010	51,510	181,925	106,836
Profit before taxation	841,210	428,923	2,355,117	904,218
Taxation	267,453	125,999	745,639	277,968
Profit for the period	573,757	302,924	1,609,478	626,250
Earnings per share - basic				
and diluted (Rupees)	19.59	10.34	54.96	21.38

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

Sikandar Mustafa Khan Chairman

Chief Executive

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED MARCH 31, 2010 (UN-AUDITED)

	Mar 2010	er ended rch 31 2009 n thousand)	Nine months ender March 31 2010 20 (Rupees in thousand		
Profit for the nine months ended March 31, 2010	573,757	302,924	1,609,478	626,250	
Unrealized gain / (loss) on revaluation of investments	4,233	(35,598)	5,516	(41,050)	
Total comprehensive income for the period	577,990	267,326	1,614,994	585,200	

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

Sikandar Mustafa Khan Chairman

Chief Executive

### CONDENSED INTERIM CASH FLOW STATEMENT

FOR THE NINE MONTHS ENDED MARCH 31, 2010 (UN-AUDITED)

Cash flows from operating activities	Note	Nine months to March 31, 2010 (Rupee	Nine months to March 31, 2009 es in thousand)
Cash generated from/(used in) operations Interest and mark-up paid Net (increase)/decrease in long term loans to employee Income tax paid Increase in long term security deposits Net decrease in deferred revenue	12 s	3,112,491 (8,134) (1,287) (780,330) 800 (181,983)	(1,427,767) (27,229) 537 (323,650) - (3,130)
Net cash generated from/(used in) operating activities		2,141,557	(1,781,239)
Cash flows from investing activities			
Purchase of property, plant and equipment Purchase of intangible assets Sale / (Purchase) of short term investments Proceeds from sale of property, plant and equipment Profit on bank deposits Purchase of Investment in associated company Dividend received		(107,213) (248) (1,878,937) 6,754 23,503	(64,786) (12,348) 2,005,289 4,991 16,965 (11,246) 19,154
Net cash generated from/(used in) investing activities		(1,924,967)	1,958,019
Cash flows from financing activities Dividend paid		(650,863)	(371,104)
Net cash used in financing activities		(650,863)	(371,104)
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period	I	(434,274) 995,373	(194,325) 249,358
Cash and cash equivalents at the end of the period	12.2	561,099	55,033

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

Sikandar Mustafa Khan

Chairman

Lay Am Laeeq/Uddin Ansari

Chief Executive

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE NINE MONTHS ENDED MARCH 31, 2010 (UN-AUDITED)

Eagle (apper) (			Revenu	e Reserves		
Balance as on July 01, 2008         187,420         2,211,000         576,917         63,542         3,038,879           Final dividend for the year ended June 30, 2008 @ Rs 20 per share         -         -         (374,839)         -         (374,839)           Issue of ordinary shares of Rs. 10 each as fully paid bonus shares         46,855         -         (46,855)         -         -           Transferred from profit and loss account interim dividend @ Rs 20 per share         -         (145,224)         (323,325)         -         (468,549)           Total comprehensive income for the nine months ended March 31, 2009         -         -         626,250         (41,050)         585,200           Balance as on March 31, 2009         234,275         2,220,776         303,148         22,492         2,780,691           Total comprehensive income for the three months ended June 30, 2009         -         -         588,870         1,282         590,152           Balance as on June 30, 2009         234,275         2,220,776         892,018         23,774         3,370,843           Final dividend for the year ended June 30, 2009 @ Rs 25 per share         -         (585,687)         -         (585,687)           Issue of ordinary shares of Rs. 10 each as fully paid bonus shares         58,568         -         (58,568)         -						Total
Final dividend for the year ended June 30, 2008 @ Rs 20 per share   -   (374,839)   -   (374,839)			(Rup	ees in thou	ısand)	
June 30, 2008 @ Rs 20 per share         -         -         (374,839)         -         (374,839)           Issue of ordinary shares of Rs. 10 each as fully paid bonus shares         46,855         -         (46,855)         -         -           Transferred from profit and loss account         -         155,000         (155,000)         -         -           Interim dividend @ Rs 20 per share         -         (145,224)         (323,325)         -         (468,549)           Total comprehensive income for the nine months ended March 31, 2009         -         -         626,250         (41,050)         585,200           Balance as on March 31, 2009         -         -         588,870         1,282         590,152           Balance as on June 30, 2009         -         -         588,870         1,282         590,152           Balance as on June 30, 2009         234,275         2,220,776         892,018         23,774         3,370,843           Final dividend for the year ended June 30, 2009 @ Rs 25 per share         -         (585,687)         -         (585,687)           Issue of ordinary shares of Rs. 10 each as fully paid bonus shares         58,568         -         (58,568)         -         -           Transferred from profit and loss account         -         247,000	Balance as on July 01, 2008	187,420	2,211,000	576,917	63,542	3,038,879
as fully paid bonus shares       46,855       - (46,855)          Transferred from profit and loss account       - 155,000       (155,000)          Interim dividend @ Rs 20 per share       - (145,224)       (323,325)       - (468,549)         Total comprehensive income for the nine months ended March 31, 2009       626,250       (41,050)       585,200         Balance as on March 31, 2009       234,275       2,220,776       303,148       22,492       2,780,691         Total comprehensive income for the three months ended June 30, 2009       588,870       1,282       590,152         Balance as on June 30, 2009       234,275       2,220,776       892,018       23,774       3,370,843         Final dividend for the year ended June 30, 2009 @ Rs 25 per share       (585,687)       - (585,687)       - (585,687)         Issue of ordinary shares of Rs. 10 each as fully paid bonus shares       58,568       - (58,568)       - (585,687)         Transferred from profit and loss account       - 247,000       (247,000)       (878,530)       - (878,530)         Total comprehensive income for the nine months ended March 31, 2010       1,609,478       5,516       1,614,994		-	-	(374,839)	-	(374,839)
Interim dividend @ Rs 20 per share         - (145,224)         (323,325)         - (468,549)           Total comprehensive income for the nine months ended March 31, 2009         626,250         (41,050)         585,200           Balance as on March 31, 2009         234,275         2,220,776         303,148         22,492         2,780,691           Total comprehensive income for the three months ended June 30, 2009         588,870         1,282         590,152           Balance as on June 30, 2009         234,275         2,220,776         892,018         23,774         3,370,843           Final dividend for the year ended June 30, 2009 @ Rs 25 per share         (585,687)         - (585,687)         - (585,687)           Issue of ordinary shares of Rs. 10 each as fully paid bonus shares         58,568         - (58,568)          -           Transferred from profit and loss account         - 247,000         (247,000)          -           Interim dividend @ Rs 20 per share         - (878,530)         - (878,530)         - (878,530)           Total comprehensive income for the nine months ended March 31, 2010         - 1,609,478         5,516         1,614,994		46,855	-	(46,855)	-	-
Total comprehensive income for the nine months ended March 31, 2009  Balance as on March 31, 2009  234,275  2,220,776  303,148  22,492  2,780,691  Total comprehensive income for the three months ended June 30, 2009  588,870  1,282  590,152  Balance as on June 30, 2009  234,275  2,220,776  892,018  23,774  3,370,843  Final dividend for the year ended June 30, 2009 @ Rs 25 per share  (585,687)  Issue of ordinary shares of Rs. 10 each as fully paid bonus shares  58,568  - (58,568)  - Transferred from profit and loss account  - 247,000  (247,000)  (878,530)  Total comprehensive income for the nine months ended March 31, 2010  - 1,609,478  5,516  1,614,994	Transferred from profit and loss account	-	155,000	(155,000)	-	-
Balance as on March 31, 2009         -         -         626,250         (41,050)         585,200           Balance as on March 31, 2009         234,275         2,220,776         303,148         22,492         2,780,691           Total comprehensive income for the three months ended June 30, 2009         -         -         588,870         1,282         590,152           Balance as on June 30, 2009         234,275         2,220,776         892,018         23,774         3,370,843           Final dividend for the year ended June 30, 2009 @ Rs 25 per share         -         -         (585,687)         -         (585,687)           Issue of ordinary shares of Rs. 10 each as fully paid bonus shares         58,568         -         (58,568)         -         -           Transferred from profit and loss account         -         247,000         (247,000)         -         -           Interim dividend @ Rs 20 per share         -         -         (878,530)         -         (878,530)           Total comprehensive income for the nine months ended March 31, 2010         -         -         1,609,478         5,516         1,614,994	Interim dividend @ Rs 20 per share	-	(145,224)	(323,325)	-	(468,549)
Total comprehensive income for the three months ended June 30, 2009 588,870 1,282 590,152  Balance as on June 30, 2009 234,275 2,220,776 892,018 23,774 3,370,843  Final dividend for the year ended June 30, 2009 @ Rs 25 per share - (585,687) - (585,687)  Issue of ordinary shares of Rs. 10 each as fully paid bonus shares 58,568 - (58,568)  Transferred from profit and loss account - 247,000 (247,000)  Interim dividend @ Rs 20 per share - (878,530) - (878,530)  Total comprehensive income for the nine months ended March 31, 2010 - 1,609,478 5,516 1,614,994		-	-	626,250	(41,050)	585,200
three months ended June 30, 2009 588,870 1,282 590,152  Balance as on June 30, 2009 234,275 2,220,776 892,018 23,774 3,370,843  Final dividend for the year ended June 30, 2009 @ Rs 25 per share - (585,687) - (585,687)  Issue of ordinary shares of Rs. 10 each as fully paid bonus shares 58,568 - (58,568)  Transferred from profit and loss account - 247,000 (247,000)  Interim dividend @ Rs 20 per share - (878,530) - (878,530)  Total comprehensive income for the nine months ended March 31, 2010 1,609,478 5,516 1,614,994	Balance as on March 31, 2009	234,275	2,220,776	303,148	22,492	2,780,691
Final dividend for the year ended June 30, 2009 @ Rs 25 per share (585,687) - (585,687)  Issue of ordinary shares of Rs. 10 each as fully paid bonus shares 58,568 - (58,568)  Transferred from profit and loss account - 247,000 (247,000)  Interim dividend @ Rs 20 per share - (878,530) - (878,530)  Total comprehensive income for the nine months ended March 31, 2010 1,609,478 5,516 1,614,994		-	-	588,870	1,282	590,152
June 30, 2009 @ Rs 25 per share       -       -       (585,687)       -       (585,687)         Issue of ordinary shares of Rs. 10 each as fully paid bonus shares       58,568       -       (58,568)       -       -         Transferred from profit and loss account       -       247,000       (247,000)       -       -         Interim dividend @ Rs 20 per share       -       -       (878,530)       -       (878,530)         Total comprehensive income for the nine months ended March 31, 2010       -       -       1,609,478       5,516       1,614,994	Balance as on June 30, 2009	234,275	2,220,776	892,018	23,774	3,370,843
as fully paid bonus shares 58,568 - (58,568)  Transferred from profit and loss account - 247,000 (247,000)  Interim dividend @ Rs 20 per share (878,530) - (878,530)  Total comprehensive income for the nine months ended March 31, 2010 1,609,478 5,516 1,614,994		-	-	(585,687)	-	(585,687)
Interim dividend @ Rs 20 per share (878,530) - (878,530)  Total comprehensive income for the nine months ended March 31, 2010 1,609,478 5,516 1,614,994		58,568	-	(58,568)	-	-
Total comprehensive income for the nine months ended March 31, 2010 1,609,478 5,516 1,614,994	Transferred from profit and loss account	-	247,000	(247,000)	-	-
nine months ended March 31, 2010 1,609,478 5,516 1,614,994	Interim dividend @ Rs 20 per share	-	-	(878,530)	-	(878,530)
<b>Balance as on March 31, 2010</b> 292,843 2,467,776 731,711 29,290 3,521,620		-	-	1,609,478	5,516	1,614,994
	Balance as on March 31, 2010	292,843	2,467,776	731,711	29,290	3,521,620

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

Sikandar Mustafa Khan

Chairman

Laeeq/Uddin Ansari Chief Executive

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

- The Company is a public limited Company incorporated in Pakistan under the Companies Ordinance, 1984, and is listed on Karachi, Islamabad and Lahore Stock Exchanges. The registered office of the Company is situated at Sheikhupura Road, District Sheikhupura. It is engaged in assembly and manufacture of agricultural tractors, implements and equipments.
- This condensed interim financial information is un-audited and is being submitted to shareholders, as required by section 245 of the Companies Ordinance, 1984.
- The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended June 30, 2009.

The following amendments to standards are mandatory for the first time for the financial year beginning July 1, 2009.

- IAS 1 (Revised), 'Presentation of financial statements'. The revised standard prohibits the presentation of items of income and expenses (that is, non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All 'non-owner changes in equity' are required to be shown in performance statement. Companies can choose whether to present one performance statement (the statement of comprehensive income) or two statements (profit and loss account and statement of comprehensive income).

The company has preferred to present two statements; a profit and loss account and a statement of comprehensive income. The condensed interim financial information has been prepared under revised disclosure requirements.

- In addition to above IAS 23 'Borrowing Costs' are mandatory for the first time for the financial year beginning July 1, 2009 however, its adoption did not have any significant impact on the financial information of the company.
- This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim financial reporting".
- 5. Judgments and estimates made by the management in the preparation of the condensed interim financial information are the same as those applied in preparation of preceding annual published financial statements of the company for the year ended June 30, 2009.
- Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

#### Contingencies and commitments

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

Commitments in respect of outstanding letters of credit are Rs. 1,534,000 thousand (June 30, 2009: Rs 837,800 thousand).

			March 31, 2010 (Rupees in	June 30, 2009 thousand)
8.	Property, plant and equipment			
	Opening book value Add: Additions during the period	-note 8.1	405,618 54,652	298,219 168,938
			460,270	467,157
	Less: Disposals during the period (at book value) Depreciation charged during the period		(6,754) (37,709)	(11,095) (50,444)
		_	(44,463)	(61,539)
	Closing book value	_ _	415,807	405,618
	8.1 Additions during the period - Building on freehold land		2,597	2,421
	- Plant and machinery		14,392	131,543
	- Tools and equipments		1,565	3,120
	<ul> <li>Furniture, fixture and office equipment</li> <li>Vehicles</li> </ul>		2,115 31,614	4,407 27,361
	- Computers		2,370	27,301
	•	_	54,652	168,938
		=	31,002	100,700
9.	Capital work-in-progress		1.20/	14000
	Plant and machinery Advance for purchase of office space		1,306 151,830	14,938 83,230
	Others		3,760	6,167
		_	156,896	104,335
10.	Long term investments - Equities Related parties Investment at cost			
	- Subsidiary - unquoted		57,375	57,375
	- Associates - quoted		76,610	76,610
	- Associates- unquoted	L	117,000	117,000
	Others		250,985	250,985
	Available for sale - quoted	Г		
	Cost Surplus on revaluation of investment		12,145 29,290	12,145 23,774
		_	41,435	35,919
		_	292,420	286,904
11	Short term investments			
11.	Financial assets at fair value through	Г		
	profit and loss - Mutual fund units at cost		3,180,504	1,153,999
	Surplus on revaluation of investments	L	84,330	19,440
			3,264,834	1,173,439
		_		

Nine months ended March 31 2009 2010 (Rupees in thousand)

12.	Cash (	(used in)	1/	generated	from	operations
14.	Casii	useu III /	, ,	generated	шош	operations

Profit before taxation	2,355,117	904,218
Adjustment for: - Depreciation on property, plant and equipment	37,709	37,164
- Bad debts written off	-	7,467
- Provision for accumulating compensated absences	2,000	1,185
- Gain on investment at fair value through profit and loss	(212,457)	(71,887)
- Profit on bank deposits	(18,379)	(16,832)
- Dividend	(31,174)	(19,154)
- Finance cost	7,378	33,574
- Working capital changes note 12.1	972,297	(2,303,502)
	3,112,491	(1,427,767)
12.1Working capital changes		
(Increase)/decrease in current assets		
- Stores and spares	17,648	934
- Stock-in-trade	(644,441)	(989,314)
- Trade debts	(12,681)	(470)
- Loan and advances	(525,104)	(25,277)
- Trade deposits and prepayments	(13,029)	(9,663)
- Other receivables	(202,634)	(97,079)
Increase/(decrease) in current liabilities		(
- Trade and other payables	2,352,538	(1,182,633)
	972,297	(2,303,502)
12.2Cash and cash equivalents		
Cash and bank balances	561,099	55,033
13. Transactions with related parties		
T. C.		
Purchases from related parties	1,500,741	1,750,960
Dividened Income	29,250	19,154
Payable to related parties	255,833	157,003
Receivable from related parties	3,660	262
Payments to fund:		
- Pension	7,356	7,324
- Gratuity	7,843	7,331
- Benevolent	209	168

#### 14. Events after balance sheet date

The Board of Directors' have declared an interim dividend of Rs. nil per share (June 30, 2009: Rs 25 per share) at their meeting held on April 27, 2010, while appropriation to general reserve and issuance of bonus shares made after the balance sheet date amounts to Rs. nil (2009: Rs 247,000 thousand and 58,569 thousand respectively).

#### 15. Date of authorisation for issue

This condensed interim financial information was authorised for issue on April 27, 2010 by the Board of Directors' of the company.

### 16 Corresponding figures

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.

Sikandar Mustafa Khan Chairman

Lay Am Chief Executive

## CONSOLIDATED CONDENSED INTERIM BALANCE SHEET

EQUITY AND LIABILITIES	Note	March 31, 2010 (Rupees in	June 30, 2009 thousand)
SHARE CAPITAL AND RESERVES			
Authorised capital 30,000,000 (June 30, 2009: 30,000,000) ordinary shares of Rs 10 each		300,000	300,000
Issued, subscribed and paid up capital General reserves Unappropriated profit Unrealized gain on revaluation of investments		292,843 2,467,776 983,196 15,953	234,275 2,220,776 1,062,420 10,437
Equity attributable to equity holders of the parent Non-controlling interest		3,759,768 39,377	3,527,908 31,038
		3,799,145	3,558,946
NON-CURRENT LIABILITIES			
Security deposits Deferred revenue Deferred taxation Accumulating compensated absences		10,285 750 8,790 33,618	9,485 33,069 9,396 31,618
		53,443	83,568
CURRENT LIABILITIES			
Current portion of deferred revenue Trade and other payables Mark-up accrued on short term borrowings Provision for taxation		52,415 6,301,201 2,558 4,457 6,360,631	202,079 3,141,848 3,691 695 3,348,313
		10,213,219	6,990,827

The annexed notes 1 to 16 form an integral part of the consolidated condensed interim financial information.

# AS AT MARCH 31, 2010 (UN-AUDITED)

ASSETS NON-CURRENT ASSETS	Note	March 31, 2010 (Rupees in	June 30, 2009 n thousand)
Property, plant and equipment	8	449,855	439,208
Capital work-in-progress	9	156,896	104,335
Intangible assets		30,456	30,208
Investment property		273,203	273,203
Long term investments	10	450,594	381,662
Long term loans - considered good		4,662	3,375
		1,365,666	1,231,991

#### **CURRENT ASSETS**

			-
Stores and spares	62,681	78,844	ı
Stock-in-trade	2,757,131	2,110,211	ı
Trade debts	166,589	148,677	ı
Loans and advances	636,636	107,222	
Trade deposits and prepayments	29,501	16,631	ı
Other receivables	1,307,366	1,107,934	ı
Taxation - net	37,352	5,189	ı
Short term investments 11	3,279,834	1,173,439	ı
Cash and bank balances	570,463	1,010,689	ı
			J
	8,847,553	5,758,836	

10,213,219 6,990,827

Sikandar Mustafa Khan Chairman

Laeeq/Uddin Ansari Chief Executive

# CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS ENDED MARCH 31, 2010 (UN-AUDITED)

		er ended rch 31	Nine months ended March 31		
Note	2010	2009 n thousand)	2010 2009 (Rupees in thousand)		
Sales - net Cost of sales	5,498,845 4,419,406	4,219,968 3,617,407	16,007,006 13,017,526	10,391,781 9,024,810	
Gross profit	1,079,439	602,561	2,989,480	1,366,971	
Distribution and marketing expenses Administrative expenses	193,883 63,111	108,928 84,988	509,528 201,185	285,380 194,135	
	256,994	193,916	710,713	479,515	
Operating profit Other operating income	822,445 96,912	408,645 68,986	2,278,767 270,112	887,456 131,903	
	919,357	477,631	2,548,879	1,019,359	
Other operating expenses Finance cost	63,314 2,740	54,101 (713)	177,357 7,739	74,331 38,053	
	66,054	53,388	185,096	112,384	
Share of profit and loss of associated companies	63,590	2,302	141,975	7,262	
Profit before taxation Taxation	916,893	426,545	2,505,758	914,237	
Group Associated companies	271,508 21,901	125,999	757,548 49,310	277,968 2,095	
	293,409	126,004	806,858	280,063	
Profit for the period Attributable to:	623,484	300,541	1,698,900	634,174	
Equity holders of the parent Non-controlling interest	621,599 1,885	295,919 4,622	1,690,561 8,339	626,881 7,293	
	623,484	300,541	1,698,900	634,174	
Earnings per share - basic and diluted (Rupees)	21.23	10.10	57.73	21.41	

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 16 form an integral part of the consolidated condensed interim financial information.

Sikandar Mustafa Khan

Chairman

Laeeq Uddin Ansari Chief Executive

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED MARCH 31, 2010 (UN-AUDITED)

	Ma 2010	er ended rch 31 2009 n thousand)	Nine months ended March 31 2010 2009 (Rupees in thousand)		
Profit for the nine months ended					
March 31, 2010	623,484	300,541	1,698,900	634,174	
Unrealized gain / (loss) on revaluation of investments	4,233	(35,598)	5,516	(41,050)	
Total comprehensive income					
for the period	627,717	264,943	1,704,416	593,124	
Non-controlling interest	(1,885)	(4,622)	(8,339)	(7,293)	
Equity holders of the parent	625,832	260,321	1,696,077	585,831	

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

Sikandar Mustafa Khan

Chairman

Laeeq/Uddin Ansari Chief Executive

# CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT FOR THE NINE MONTHS ENDED MARCH 31, 2010 (UN-AUDITED)

No	Nine months to March 31, 2010 te (Rupe	Nine months to March 31, 2009 es in thousand)
Cash flows from operating activities	(•	,
Cash generated from operations	_   0,-0-,/	(1,417,539)
Interest and mark-up paid	(8,872)	(32,230)
Net decrease/(increase) in long term loans to employees	(1,287)	537
Income tax paid	(786,555)	(326,138)
Net decrease in deferred revenue	(181,983)	(3,130)
Net cash (used in)/generated from operating activities	2,154,002	(1,778,500)
Cash flows from investing activities		
Purchase of property, plant and equipment	(110,611)	(68,879)
Purchase of intangible assets	(248)	(12,348)
Sale / (Purchase) of short term investments	(1,893,937)	2,005,289
Proceeds from sale of property, plant and equipment	6,754	5,418
Profit on bank deposits	23,503	16,965
Purchase of investment in associated company	-	(11,246)
Dividend income	31,174	19,154
(Net cash used) in investing activities	(1,943,365)	1,954,353
Cash flows from financing activities		
Dividend paid	(650,863)	(371,104)
(Net cash used) in financing activities	(650,863)	(371,104)
Net decrease in cash and cash equivalents	(440,226)	(195,251)
Cash and cash equivalents at the beginning of the period	1,010,689	228,027
Cash and cash equivalents at the end of the period 12.	.2 570,463	32,776

The annexed notes 1 to 16 form an integral part of the consolidated condensed interim financial information.

Sikandar Mustafa Khan

Chairman

Laeeq/Uddin Ansari Chief Executive

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED MARCH 31, 2010 (UN-AUDITED)

		Revenue Reserves				
	Share capital	General reserves	Unappropriated <b>profit</b>	Fair value N	on-controllin interest	g Total
		(	Rupees i	n thousa	nd)	
Balance as on July 01, 2008	187,420	2,211,000	682,216	50,205	17,211	3,148,052
Final dividend for the year ended June 30, 2008 Rs. 20 per share	-	-	(374,839)	-	-	(374,839)
Issue of ordinary shares of Rs.10 each as fully paid as bonus shares	46,855	-	(46,855)	-	-	-
Tranferred from profit and loss account	-	155,000	(155,000)	-	-	-
Interim dividend @ Rs. 20 per share	-	(145,224)	(323,325)	-	-	(468,549)
Total comprehensive income for the nine months ended March 31, 200	9 -	-	626,881	(41,050)	7,293	593,124
Balance as on March 31, 2009	234,275	2,220,776	409,078	9,155	24,504	2,897,788
Total comprehensive income for the three months ended June 30, 2009		-	653,342	1,282	6,534	661,158
Balance as on June 30, 2009	234,275	2,220,776	1,062,420	10,437	31,038	3,558,946
Final dividend for the year ended June 30, 2009 @ Rs. 25 per share	-	-	(585,687)	-	-	(585,687)
Issue of ordinary shares of Rs. 10 each as fully paid bonus shares	58,568	-	(58,568)	-	-	-
Transferred from profit and loss account	-	247,000	(247,000)	-	-	-
Interim dividend @ Rs 30 per share	-	-	(878,530)	-	-	(878,530)
Total Comprehensive income for the nine months ended March 31, 201	0 -	-	1,690,561	5,516	8,339	1,704,416
Balance as on March 31, 2010	292,843	2,467,776	983,196	15,953	39,377	3,799,145

The annexed notes 1 to 16 form an integral part of the consolidated condensed interim financial information.

Sikandar Mustafa Khan Chairman

Laeeq/Uddin Ansari

# SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

- The company is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984, and is listed on Karachi, Islamabad and Lahore Stock Exchanges. The registered office of the company is situated at Sheikhupura Road, District Sheikhupura. It is engaged in assembly and manufacture of agricultural tractors, implements and equipments. Millat Industrial Products Limited (MIPL) is a subsidiary of Millat Tractors Limited and is engaged in business of manufacturing vehicles, industrial and domestic batteries, cells and components thereof.
- This consolidated condensed interim financial information is un-audited and is being submitted to shareholders, as required by section 245 of the Companies Ordinance, 1984.
- The accounting policies adopted for the preparation of this consolidated condensed interim 3. financial information are the same as those applied in the preparation of preceding annual published financial statements of the group for the year ended June 30, 2009.
  - The following amendments to standards are mandatory for the first time for the financial year beginning July 1, 2009.
- IAS 1 (Revised), 'Presentation of financial statements'. The revised standard prohibits the presentation of items of income and expenses (that is, non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All 'non-owner changes in equity' are required to be shown in performance statement. Companies can choose whether to present one performance statement (the statement of comprehensive income) or two statements (profit and loss account and statement of comprehensive income).
  - The group has preferred to present two statements; a profit and loss account and a statement of comprehensive income. The condensed interim financial information has been prepared under revised disclosure requirements.
- In addition to above IAS 23 'Borrowing Costs' are mandatory for the first time for the financial year beginning July 1, 2009 however, its adoption did not have any significant impact on the financial information of the group.
- This consolidated condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim financial reporting".
- Judgments and estimates made by the management in the preparation of the consolidated condensed interim financial information are the same as those applied in preparation of preceding annual published financial statements of the group for the year ended June 30, 2009.
- Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

#### Contingencies and commitments

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

Commitments in respect of outstanding letters of credit are Rs. 1,534,930 thousand (June 30, 2009: Rs 843,286 thousand).

			March 31, 2010 (Rupees	June 30, 2009 in thousand)
8.	Property, plant and equipment Opening book value		439,208	329,151
	Add: Additions during the period	-note 8.1	58,050	175,576
			497,258	504,727
	Less: Disposals during the period (at book value) Depreciation charged during the period		(6,754) (40,649)	(48,604) (16,915)
			(47,403)	(65,519)
	Closing book value		449,855	439,208
	8.1 Additions during the period Building on freehold land Plant and machinery Tools and equipments Furniture, fixture and office equipment Vehicles Computers		2,720 15,763 2,544 2,282 32,193 2,548	2,657 133,067 5,820 4,753 29,073 206
9.	Capital work-in-progress	:	58,050	175,576
	Plant and machinery Advance for purchase of office space Others		1,306 151,830 3,760 156,896	14,938 83,230 6,167 104,335
10.	Long term investments - Equities Related parties Investment at cost	,	200,000	
	Related parties			
	- Associates-unquoted - Associates-unquoted		191,715 217,445	173,526 172,217
			409,160	345,743
	Others Available for sale - quoted			
	Cost Surplus on revaluation of investment		25,481 15,953	25,481 10,438
			41,434	35,919
11	Short term investments		450,594	381,662
11.	Financial assets at fair value through profit and loss - Mutual fund units at cost Surplus on revaluation of investments		3,195,504 84,330	1,153,999 19,440
			3,279,834	1,173,439

Nine months ended March 31 2010 2009 (Rupees in thousand)

	(Ruj	pees in thousand)
12. Cash (used in)/generated from operations		
Profit before taxation	2,505,758	914,237
Adjustment for:		,
- Depreciation on property, plant and equipment	40,649	39,830
- Bad debts written off	70,072	
	-	7,467
- Amortization of pre-operating expenses	-	774
- Provision for accumulating compensated absences	2,000	1,185
- Unrealized (gain) on investment at fair value through profit and los	s (212,457)	(71,887)
- Profit on bank deposits	(18,379)	(16,832)
Dividend income	(1,924)	(1,604)
- Finance cost		
	7,739	38,053
- Share of loss / (profit) of associates	(141,975)	(7,262)
- Working capital changes note 12.1	950,489	(2,321,500)
	3,131,900	(1,417,539)
12.1Working capital changes		
(Increase)/decrease in current assets		
- Stores and spares	16,163	466
- Stock-in-trade	(646,920)	(997,543)
- Trade debts	(17,912)	(6,569)
- Loan and advances	(529,414)	(27,038)
- Trade deposits and prepayments	(12,870)	(9,419)
- Other receivables	(204,557)	(95,430)
O the receivables	(204,337)	(73,730)
Increase/(decrease) in current liabilities		
	2 245 000	(1.105.067)
- Trade and other payables	2,345,999	(1,185,967)
	950,489	(2,321,500)
	930,489	(2,321,300)
12.2Cash and cash equivalents		
Cash and bank balances	570,463	57,378
Short term running finance	370,103	(24,602)
onore term rumming intunee	-	(24,002)
	570,463	32,776
13. Transactions with related parties		
Purchases from related parties	1,443,754	1,750,960
Dividened Income	29,250	19,154
Payable to related parties	255,833	157,003
Receivable from related parties		262
	3,660	202
Payments to fund:		=
- Pension	7,356	7,324
- Gratuity	7,843	7,331
- Benevolent	209	168

#### 14. Events after balance sheet date

Interim dividend declared by the MTL after the balace sheet date Rs. nil per share (June 30, 2009: Rs. 25 per share) at their meeting held on April 27, 2010, while appropriations to general reserve and issuance of bonus shares made after the balance sheet date amounts to Rs. nil (June 30, 2009: Rs. 247,000 thousand and 58,569 thousand respectively).

#### 15. Date of authorisation for issue

This consolidated condensed interim financial information was authorised for issue on April 27, 2010 by the Board of Directors.

### 16. Corresponding figures

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.

Sikandar Mustafa Khan Chairman

Chief Executive

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