



for the 1st Quarter ended September 30, 2021 GROWTH,
Enhancing
PERFORMANCE

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# CORPORATE INFORMATION

### **BOARD OF DIRECTORS**

### Chairman

Mr. Sikandar Mustafa Khan

### **Chief Executive**

Syed Muhammad Irfan Aqueel

### **Directors**

Mr. Sohail Bashir Rana Mr. Laeeq Uddin Ansari Mian Muhammad Saleem

Mr. Saad Igbal

Mrs. Ambreen Waheed Mr. Ahsan Imran Sheikh

### **Company Secretary**

Mr. Muhammad Faisal Azeem

### Chief Financial Officer

Mr. Sohail A. Nisar

### **Auditors**

M/s. A. F. Ferguson & Co. Chartered Accountants

### **Legal Advisors**

Riaa Barker Gillete Akhtar Ali & Associates Ch. Law Associates Inn

### **Company Share Registrars**

M/s. Hameed Majeed Associates (Pvt.) Ltd., 1st Floor, H.M. House, 7-Bank Square, Lahore.

Tel: 042-37235081-82 Fax: 042-37358817

E-mail: shares@hmaconsultants.com

### **Bankers**

Bank Alfalah Ltd.
Habib Bank Ltd.
MCB Bank Ltd.
Standard Chartered Bank (Pakistan) Ltd.
United Bank Ltd.
Allied Bank Ltd.
Meezan Bank I td

# REGISTERED OFFICE AND PLANT

9-KM Sheikhupura Road, Distt. Sheikhupura.

Tel: 042-37911021-25, UAN: 111-200-786

Fax: 042-37924166, 37925835 Website: www.millat.com.pk

E-mail: info@millat.com.pk

### REGIONAL OFFICES

### Karachi

3-A, Faiyaz Centre, Sindhi Muslim Co-operative Housing Society, Karachi Tel: 021-34553752

UAN: 111-200-786 Fax: 021-34556321

### Islamabad

H. No. 22, St. No. 41, Sector F-6/1, Islamabad

Tel: 051-2271470 UAN: 111-200-786 Fax: 051-2270693

### Multan Cantt.

Garden Town, (Daulatabad), Shershah Road, Multan Cantt

Tel: 061-6537371 Fax: 061-6539271

### Sukkur

House No B/106 Akuwat Nagar Society, Near Gol Masjid, Airport Road, Sukkur

Tel: 071-5815041 Fax: 071-5815042

### DIRECTORS' REVIEW

On behalf of the Board of Directors of MTL, I would like to present the interim financial information of the Company for the quarter ended September 30, 2021 along with consolidated interim financial information of the Millat Group of Companies.

The global recovery continues but the momentum has weakened, hobbled by the pandemic. Pandemic outbreaks in critical links of global supply chains have resulted in longer-than-expected supply disruptions and rising freight and raw material costs, further feeding inflation in many countries. Pakistan has managed to show resilience to the spread of Delta variant with rigorous vaccination campaign. However, on economic front, rising import bill and current account deficit has led to devaluation of PKR against all major currencies. This has led to increase in raw material cost, soaring energy prices and high inflation which have impacted the overall business environment. This highlights the need for a comprehensive policy to achieve the momentous task of managing of current account deficit with sustainable growth.

Despite these challenges, your Company has managed to maintain its sales and has sold 7,197 units as compared to 7,225 units sold in previous period. Revenues increased from PKR 8,518 million to PKR 9,938 million. However, the continuous delay in releasing of sales tax refunds has deeply impacted the liquidity position of the Company as the pending sales tax refunds have accumulated up-to Rs. 5,929 Million despite decision in our favour by Federal Tax Ombudsman. The Company is managing the constraints in cash flows without disturbing the other stakeholders but an early release of funds is essential for the smooth operations of the Company.

Looking ahead, the agri-economy has shown good growth with bumper crops in previous year and with the higher output targets for this year we expect that agricultural output will be at record high. The purchasing power of farmers will further improve with the increase in minimum support prices and expected growth in output of the major crops. Consequently, we expect that demand will gain momentum in the next quarter and your Company is gearing up to meet the increase in demand.

Exports have been affected due to adverse situation on western borders and African Markets but we hope the situation will gradually improve.

Last but not least, I would like to extend my gratitude towards the Board, employees, vendors / suppliers and customers for continuing to put their trust in the company and delivering their best.

For and on behalf of the Board

Sikandar Mustafa Khan

Chairman October 27, 2021 Lahore

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at September 30, 2021 (unaudited)

N	lote	September 30, 2021	June 30, 2021
		(Rupees in	thousand)
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized share capital			
75,000,000 (June 30, 2021: 75,000,000)			
ordinary shares of Rs. 10 each		750,000	750,000
Issued, subscribed and paid up capital		560,578	560,578
General reserves		2,278,935	2,278,935
Unappropriated profit		4,134,768	2,817,370
Fair value reserve		3,433,026	3,435,887
		10,407,307	9,092,770
Non-current liabilities			
Long term deposits		13,833	13,433
Deferred tax liabilities - net		962,984	962,984
Employees' defined benefit plan		56,383	50,256
Lease liabilities against right-of-use assets		301	1,442
Long term finance- secured		84,412	128,815
Deferred grant		11,422	13,485
		1,129,335	1,170,415
Current liabilities			
Accumulating compensated absences		112,170	110,670
Trade and other payables		2,977,598	3,661,499
Contract liabilities		9,239,720	9,919,342
Current portion of lease liabilities against right-of-use assets		2,915	4,386
Current portion of long term finance- secured		166,688	162,797
Current portion of deferred grant		13,272	15,602
Taxation- net		433,982	322,770
Unclaimed dividend		275,490	271,595
Unpaid dividend		22,479	74,403
		13,244,314	14,543,064
CONTINGENCIES AND COMMITMENTS	5		
		24,780,956	24,806,249

The annexed notes 1 to 13 form an integral part of the condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

(Un-audited)

(Audited)

	Note	(Un-audited) September 30, 2021 (Rupees in	(Audited) June 30, 2021 thousand)
ASSETS			
Non-current assets			
Property, plant and equipment			
Operating fixed assets	6	784,740	777,638
Capital work in progress	7	39,618	45,166
Right-of-use assets		3,969	4,896
Intangible assets		39,300	39,462
Investment property		255,708	255,708
Long term investments	8	6,201,802	6,199,458
Long term loans		3,201	2,482
		7,328,338	7,324,810
Current assets			
Stores, spare parts and loose tools		156,289	161,329
Stock-in-trade		6,553,767	5,372,584
Trade debts		149,374	141,234
Loans and advances		47,362	56,359
Trade deposits and short term prepayments		66,963	65,273
Balances with statutory authorities		5,929,136	4,592,169
Other receivables		72,469	108,253
Short term investments	9	3,647,085	6,134,636
Cash and bank balances		830,173	849,602
		17,452,618	17,481,439
		24,780,956	24,806,249



# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the quarter ended September 30, 2021 (unaudited)

Quarter ended

September 30, 2021 2020 (Rupees in thousand)

Cost of sales  Gross profit  Distribution and marketing expenses  Administrative expenses Other operating expenses  Other operating income Operating profit  Finance cost	9,938,047 7,867,819 2,070,228	8,517,827 6,643,116 1,874,711
Gross profit  Distribution and marketing expenses  Administrative expenses  Other operating expenses  Other operating income  Operating profit  Finance cost		
Distribution and marketing expenses  Administrative expenses Other operating expenses  Other operating income Operating profit  Finance cost	2,070,228	1 97/ 711
Administrative expenses Other operating expenses Other operating income Operating profit Finance cost		1,014,111
Administrative expenses Other operating expenses Other operating income Operating profit Finance cost		
Other operating expenses  Other operating income  Operating profit  Finance cost	228,883	201,803
Other operating income Operating profit Finance cost	164,398	131,192
Operating profit  Finance cost	132,944	112,782
Operating profit  Finance cost	526,225	445,777
Finance cost	248,334	69,699
	1,792,337	1,498,633
	239	810
Profit before tax	1,792,098	1,497,823
Taxation	474,700	362,868
Profit after tax for the period	1,317,398	1,134,955
Other comprehensive income:		
Items not to be reclassified to profit or loss in subsequent periods:		
Unrealized (loss) / gain on revaluation of investments at		
fair value through OCI	(2,861)	24,720
Total comprehensive income for the year	1,314,537	1,159,675
Earnings per share - basic and diluted (Rupees)		restated

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 13 form an integral part of the condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the quarter ended September 30, 2021 (unaudited)

	Share	Revenue reserves		Revenue reserves	Capital reserves	
	capital	General reserves	Unappropriated profit	Fair value reserves	Total	
		(F	Rupees in thous	and)		
Balance as on July 1, 2020	498,292	2,278,935	997,460	297,389	4,072,076	
Net profit for the period	_	_	1,134,955	_	1,134,955	
Other comprehensive income for the period	_		_	24,720	24,720	
Balance as on September 30, 2020	498,292	2,278,935	2,132,415	322,109	5,231,751	
Balance as on July 1, 2021	560,578	2,278,935	2,817,370	3,435,887	9,092,770	
Net profit for the period	_	_	1,317,398	_	1,317,398	
Other comprehensive income for the period	_	_	_	(2,861)	(2,861)	
Balance as on September 30, 2021	560,578	2,278,935	4,134,768	3,433,026	10,407,307	

The annexed notes 1 to 13 form an integral part of the condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

# CONDENSED INTERIM STATEMENT OF CASH FLOWS

For the quarter ended September 30, 2021 (unaudited)

Quarter ended

September 30.

2021	2020
(Rupees ir	thousand)

Cash flows from operating activities		
Profit before taxation	1,792,098	1,497,823
Adjustment for:		
Depreciation on property, plant & equipment	24,007	17,679
Amortization of intangible assets	162	486
Gain on sale of short term investments - at FVPL	(22,467)	_
Finance cost	239	810
(Gain) / loss on translation of foreign investment	(5,205)	1,200
Provision for employee benefits	7,627	8,738
Profit on bank deposits	(5,875)	(13,504)
	(1,512)	15,409
Cash flow from operating activities before working capital changes	1,790,586	1,513,232
Effect on cash flow due to working capital changes		
(Increase) / decrease in current assets:		
Stores and spares	5,040	10,525
Stock in trade	(1,181,183)	3,359
Trade debts	(8,140)	(46,359)
Loans and advances	8,997	(65,690)
Trade deposits and prepayments	(1,690)	(10,233)
Other receivables	35,784	(47,102)
	(1,141,192)	(155,500)
Increase / (decrease) in current liabilities:		
Trade and other payables	(683,901)	191,426
Contract liabilities	(679,622)	1,636,690
	(2,504,715)	1,672,616
Cash used in operations		
Taxes paid- net	(1,700,455)	(610,622)
Increase in long term loans to employees	(719)	(975)
Increase in long term security deposits	400	_
Mark-up paid	(239)	(11,810)
	(1,701,013)	(623,407)
Net cash (used in) / generated from operating activities	(2,415,142)	2,562,441
Cash flows from investing activities		
Purchase of property, plant and equipment	(28,868)	(65,462)
Short term investments redeemed / (made) - net	2,510,018	(2,570,119)
Proceeds from disposal of property, plant and equipment	3,307	4,139
Profit on bank deposits received	5,875	13,523
Net cash generated from / (used) in investing activities	2,490,332	(2,617,919)
Cash flows from financing activities	(10.000)	(4.505)
Dividend paid	(48,029)	(4,587)
Principal payment against lease liabilities	(1,685)	(1,532)
Long term financing (repaid) / received	(44,905)	199,569
Net cash (used in) / generated from financing activities	(94,619)	193,450
Net (decrease) / increase in cash and cash equivalents	(19,429)	137,972
Cash and cash equivalents at the beginning of the period	849,602	1,719,462
Cash and cash equivalents at the end of the period	830,173	1,857,434

The annexed notes 1 to 13 form an integral part of the condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the quarter ended September 30, 2021 (unaudited)

### 1. The Company and Its Activities

Millat Tractors Limited (the Company) is a public limited company and was incorporated in Pakistan in 1964 under the Companies Act, 1913 (now the Companies Act, 2017), and is listed on the Pakistan Stock Exchange Limited. The registered office and factory of the Company is situated at 9 km Sheikhupura Road, District Sheikhupura. The Company also has regional offices located in Karachi, Multan, Sukkur and Islamabad. The Company is principally engaged in assembling and manufacturing of agricultural tractors, implements and multi-application products.

### 2. Statement of Compliance

- 2.1 This interim financial information of the Company for the quarter ended September 30, 2021 has been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act 2017 have been followed.
- 2.2 This interim financial information is un-audited and is being submitted to shareholders, as required by section 237 of the Companies Act, 2017.

### 3. Basis of Preparation

- 3.1 This interim financial information does not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2021.
- 3.2 The accounting policies adopted for the preparation of this interim financial information are same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended June 30, 2021 except for as disclosed in note 3.3 below.
- 3.3 The Company has adopted the following amended IFRS and IFRIC interpretation which became effective during the period:
  - IFRS 9 Financial Instruments', Amendments regarding replacement issues in the context of the IBOR reform (Amendment)
  - IFRS 7 Amendments regarding replacement issues in the context of the IBOR reform (Amendment)
  - IFRS 16 Leases', Amendment to extend the exemption from assessing whether a COVID-19related rent concession is a lease modification

The adoption of the above amendments did not have any effect on the interim financial information.

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the quarter ended September 30, 2021 (unaudited)

### 4. Accounting Estimates and Judgments

The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2021.

### 5. Contingencies and Commitments

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

Commitments in respect of outstanding letters of credit are Rs. 1,949,750 thousand (June 30, 2021: Rs 1,831,565 thousand).

Sentember 30

June 30

		Note	September 30,	June 30,
			2021	2021
			(Rupees in t	housand)
6.	Operating Fixed Assets			
•	Opening book value		777,638	667,980
	Add: Additions during the period / year	6.1	34,416	216,657
•			812,054	884,637
•	Less:			
•	Disposals / write offs during the period / year			
	(at book value)		(3,307)	(26,596)
	Depreciation charged during the period / year		(24,007)	(80,403)
			(27,314)	(106,999)
	Closing book value		784,740	777,638
6.1	Additions during the period			
	- Buildings		_	851
	- Plant and machinery		_	83,537
	- Tools and equipments		721	5,324
•	- Furniture, fixture and office equipment		838	3,077
•	- Vehicles		32,653	120,460
•	- Computers		204	3,408
•			34,416	216,657
7.	Capital Work in Progress			
	Plant and machinery		30,026	21,146
	Office equipment		_	154
	Advance for tools and equipment		1,613	1,613
	Advance for vehicles		7,979	22,253
			39,618	45,166

September 30, June 30, 2021 2021

(Rui	oees	in t	hous	and)

		(Rupees III	iliousaliu)			
8.	Long Term Investments					
	Investment at cost					
	Subsidiaries					
	- Millat Industrial Products Limited - unquoted	57,375	57,375			
	- Tipeg Intertrade DMCC - unquoted	70,110	64,905			
	- Bolan Castings Limited - quoted	76,610	76,610			
	- Millat Equipment Limited - unquoted	117,000	117,000			
		321,095	315,890			
	Others Invesment at fair value through OCI					
	Un quoted					
	- Hyundai Nishat Motors (Private) Limited	1,504,903	1,504,903			
	Surplus on fair valuation of investment	4,276,934	4,276,935			
		5,781,837	5,781,838			
	- TCC Management Services (Private) Limited	400	400			
	Quoted					
	- Baluchistan Wheels Limited- Cost	12,145	12,145			
	Surplus on revaluation of investment	86,325	89,185			
		98,470	101,330			
		6,201,802	6,199,458			
9.	Short Term Investments					
	Mutual funds - at FVPL	3,647,085	5,784,636			
	Term Deposit Receipt	_	350,000			
		3,647,085	6,134,636			
		September 30,	June 30,			
		2021	2021			
		(Rupees in	thousand)			
10.	Transactions With Related Parties					
	Payable to related parties	254,104	596,738			
	Receivable from related parties	748	23,602			
		Quarter	ended			
		Septeml	per 30.			
		2021 (Rupees in	2020			
	Purchases from related parties	2,199,433	1,449,475			

Sale to related parties

Retirement benefit plans

175,404

7,168

123,230

7,490

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the quarter ended September 30, 2021 (unaudited)

### 11. Subsequent Events

The Board of Directors have declared Rs Nil cash dividend (June 30, 2021: Rs. 50 per share) and Nil bonus shares (June 30, 2021: 20%) in their meeting held on October 27, 2021.

### 12. Date Of Authorisation For Issue

This condensed interim financial statements was authorised for issue on October 27, 2021 by the Board of Directors of the company.

### 13. Corresponding Figures

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.

Chief Financial Officer

Chief Executive Officer

# Consolidated Condensed Interim Financial Statements MILLAT TRACTORS LIMITED

For the quarter ended September 30, 2021 (unaudited)

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at September 30, 2021 (unaudited)

Note	(Un-audited) September 30, 2021 (Rupees i	,
EQUITY AND LIABILITIES	( )	,
EQUITY AND LIABILITIES		
Share capital and reserves		
Authorized share capital		
75,000,000 (2021: 75,000,000) ordinary		
shares of Rs. 10/- each	750,000	750,000
Issued, subscribed and paid up capital	560,578	560,578
General reserves	2,475,309	2,475,309
Unappropriated profit	4,782,949	3,458,902
Exchange translation reserve	67,210	54,833
Fair value reserve	3,478,812	3,481,970
	11,364,858	10,031,592
Non-controlling interests	1,137,865	1,049,532
Non-current liabilities		
Long term deposits	30,667	30,025
Deferred taxation	939,897	938,586
Employees' defined benefit plan	92,472	85,072
Lease liabilities against right-of-use assets	301	1,442
Long term finance- secured	158,346	227,511
Deferred grant	17,035	21,085
	1,238,718	1,303,721
Current liabilities		
Accumulating compensated absences	137,357	146,256
Trade and other payables	3,726,160	4,064,135
Contract liabilities	9,180,744	9,920,662
Current portion of lease liabilities against right-of-use assets	2,915	4,386
Current portion of long term finance- secured	284,902	280,925
Current portion of deferred grant	21,211	26,424
Current portion of long term deposits	1,605	1,572
Short term borrowings	945,261	530,655
Taxation - net	486,932	372,038
Unclaimed dividend	298,557	284,291
Unpaid dividend	22,479	78,297
	15,108,123	15,709,641
CONTINGENCIES AND COMMITMENTS 5		
	28,849,564	28,094,486

The annexed notes 1 to 14 form an integral part of the condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

	Note	(Un-audited) September 30, 2021	(Audited) June 30, 2021
		(Rupees in	thousand)
ASSETS			
Non-current assets			
Property, plant and equipment			
Operating fixed assets	6	1,816,784	1,793,993
Capital work in progress	7	54,367	49,828
Right-of-use assets		3,969	4,896
Intangible asset		61,119	63,838
Goodwill		18,572	18,572
Investment property		255,708	255,708
Long term investments	8	5,902,776	5,906,278
Long term loans		4,862	3,347
Long term deposits		52,573	49,644
Employees' defined benefit plan		13,769	13,384
		8,184,499	8,159,488
Current assets			
Stores and spares		568,739	585,931
Stock in trade		7,872,793	6,489,318
Trade debts		374,087	307,921
Loans and advances		739,801	198,623
Other receivables		86,390	89,378
Trade deposits and short term prepayments		82,255	77,120
Balances with statutory authorities		6,069,013	4,612,098
Tax refunds due from the Government		62,348	73,299
Short term investments		3,767,085	6,368,491
Cash and bank balances		1,042,554	1,132,819
		20,665,065	19,934,998
		28,849,564	28,094,486



# CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the quarter ended September 30, 2021 (unaudited)

Quarter ended

September 30, 2021 2020 (Rupees in thousand)

10 000 100	0.000 :=:
10,390,466	9,000,451
	6,768,944
2,544,227	2,231,507
	224,504
	220,320
	129,150
	573,974
,	91,852
2,042,959	1,749,385
20,593	17,631
2,022,366	1,731,754
573,024	439,919
1,449,342	1,291,835
12,377	<del>-</del>
(3,502)	30,260
1,458,217	1,322,095
1,324,047	1,213,247
9,219	27,283
1,333,266	1,240,530
125,295	78,588
(344)	2,977
124,951	81,565
1,458,217	1,322,095
	restated
25.85	23.04
	7,846,239 2,544,227  261,048 263,766 157,059 681,873 180,605 2,042,959 20,593 2,022,366 573,024 1,449,342  12,377  (3,502)  1,458,217  1,324,047 9,219 1,333,266  125,295 (344) 124,951 1,458,217

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 14 form an integral part of the condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the quarter ended September 30, 2021 (unaudited)

		Revenue	ereserves	Capital	eserves		
	Share capital	General reserves	Unappropriated profit	Exchange translation reserve	Fair value reserve	Non- controlling interests	Total
			(Rup	ees in thous	and)		
Balance as on 30 June 2020	498,292	2,475,309	1,409,344	60,785	341,043	851,210	5,635,983
Net profit for the period	_	-	1,213,247	-	-	78,588	1,291,835
Other comprehensive income							
for the period	_	_	_	_	27,283	2,977	30,260
	_	_	1,213,247	_	27,283	81,565	1,322,095
Balance as on 30 September 2020	498,292	2,475,309	2,622,591	60,785	368,326	932,775	6,958,078
Balance as on 30 June 2021	560,578	2,475,309	3,458,902	54,833	3,481,970	1,049,532	11,081,124
Dividend payment to non							
controlling interest	_	_	_	_	_	(36,618)	(36,618)
Net profit for the period	_	_	1,324,047	_	_	125,295	1,449,342
Other comprehensive income							
/ (loss) for the period	_	_	_	12,377	(3,158)	(344)	8,875
	_	_	1,324,047	12,377	(3,158)	124,951	1,458,217
Balance as on 30 September 2021	560,578	2,475,309	4,782,949	67,210	3,478,812	1,137,865	12,502,723

The annexed notes 1 to 14 form an integral part of the condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS

As at September 30, 2021 (unaudited)

Quarter ended

	Septem	ber 30,
Note	2021	2020
	(Rupees in	thousand)
O a la fila con forma a constitue a a la fila con	(Itapeco III	mousuna)
Cash flows from operating activities	0.000.000	4 704 754
Profit before taxation	2,022,366	1,731,754
Adjustment for:	5444	40.004
Depreciation on property, plant & equipment	54,141	43,804
Amortization of intangible assets	2,719	491
Provision for employee benefits	(1,884)	(5,973)
Finance cost	20,593	17,631
Profit on bank deposits	(9,157)	(16,590)
	66,412	39,363
Cash flow from operating activities before working capital changes	2,088,778	1,771,117
Effect on cash flow due to working capital changes		
(Increase) / Decrease in current assets:		
Stores and spares	17,192	32,032
Stock in trade	(1,383,475)	11,387
Trade debts	(66,166)	(269,653)
Loans and advances	(541,178)	(91,765)
Trade deposits and prepayments	(5,135)	(20,075)
Other receivables	2,988	(36,256)
Other receivables	(1,975,774)	(374,330)
Increase / (Decrease) in current liabilities:	(1,973,774)	(374,330)
Trade and other payables	(337,975)	455,830
Contract liabilities	(739,918)	1,585,835
	(964,889)	3,438,452
Cash used in operations	(001,000)	0, 100, 102
Taxes paid- net	(1,902,783)	(544,506)
Increase in long term loans to employees	(1,515)	(750)
Increase in long term security deposits	(2,254)	683
Mark-up paid	(20,593)	(17,631)
Mark up paid	(1,927,145)	(562,204)
Net cash (used in) / generated from operating activities	(2,892,034)	2,876,248
Cash flows from investing activities	(2,002,004)	2,070,240
Purchase of property, plant and equipment	(84,928)	(68,740)
Short term investments- net	2,601,406	(2,656,264)
Proceeds from sale of property, plant and equipment	3,457	4,502
Profit on bank deposits	9,157	16,590
Net cash generated from / (used in) investing activities	2,529,092	(2,703,912)
Cash flows from financing activities	2,020,002	(2,700,912)
Dividend paid to equity holders of the holding Company	(41,552)	(4,588)
Dividend paid to equity noiders of the holding company  Dividend paid to non controlling interests	(36,618)	(4,000)
Principal payment against lease liabilities	(1,685)	(1,532)
		235,503
Long term financing (repaid) / received  Net cash (used in) / generated from financing activities	(74,451) (154,306)	229,383
Net (dash (used iii) / generated from financing activities		
Net (decrease) / increase in cash and cash equivalents	(517,248) 602.164	401,719
Cash and cash equivalents at the beginning of the period	002,104	1,055,945

The annexed notes 1 to 14 form an integral part of the condensed interim financial statements.

Chief Financial Officer

Foreign exchange difference

Cash and cash equivalents at the end of the period

Chief Executive Officer

Chairman

1,457,664

12,377

# SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

As at September 30, 2021 (unaudited)

### 1. The Group and Its Activities

### Holding company:

Millat Tractors Limited (the Company) is a public limited company and was incorporated in Pakistan in 1964 under the Companies Act, 1913 (now the Companies Act, 2017), and is listed on the Pakistan Stock Exchange Limited. The registered office and factory of the Company is situated at 9 km Sheikhupura Road, District Sheikhupura. The Company also has regional offices located in Karachi, Multan, Sukkur and Islamabad. The Company is principally engaged in assembling and manufacturing of agricultural tractors, implements and multi-application products.

### Subsidiary companies:

Millat Industrial Products Limited (MIPL), an unlisted public company registered under the Companies Ordinance 1984 (now the Companies Act, 2017), is a subsidiary of Millat Tractors Limited which holds 64.09% of the company's equity. MIPL is engaged in the business of manufacturing of industrial, domestical and vehicular batteries, cells and components. The geographical location and address of the Company's business units, including mills/plant is as under:

- The registered office of the company is situated at 8.8 km, Lahore- Sheikhupura Road, Shahdara, Lahore
- The manufacturing facility of the company is located at 49 km., off Multan Road, Bhai Pheru,
   Distt. Kasur.

Tipeg Intertrade DMCC, a limited liability company registered with Dubai Multi Commodities Centre (DMCC) Authority, is a subsidiary of Millat Tractors Limited which holds 75% of the company's equity. The principal place of business of the company is located at Jumeirah Lake Towers, Dubai-UAE. The company is formed for trading of machinery and heavy equipment and registered office of the company is situated at Unit No.705, Fortune Executive Tower, Jumeirah lake Towers, Dubai, United Arab Emirates.

Millat Equipment Limited, was incorporated as a private limited company under the repealed Companies Ordinance 1984 (Repealed with the enactment of the Companies Act, 2017 on May 30, 2017), and was converted into an unlisted public limited company on April 20, 2004 is a subsidiary of Millat Tractors Limited which holds 45% of the company's equity. The Company is engaged in the business of manufacturing of automotive, agricultural and industrial vehicles, parts and components thereof. The registered office of the Company is situated at Sheikhupura Road, Lahore and the manufacturing facility of is situated at 10 km Raiwind Road, Lahore.

Bolan Castings Limited (BCL), a public limited company incorporated in Pakistan under the repealed Companies Ordinance 1984 (now the Companies Act), and listed on the Pakistan Stock Exchange, is a subsidiary of Millat Tractors Limited which holds 46.26% of the company's equity. BCL is engaged in the business of manufacturing of castings for tractors and automotive parts thereof. The geographical location and address of the Company's business unit, including plant is RCD Highway, Hub Chowki, District Lasbela, Balochistan, Pakistan.

# SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

As at September 30, 2021 (unaudited)

### 2. Statement of Compliance

- 2.1 This interim financial statements of the Group for the quarter ended September 30, 2021 has been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017 have been followed.
- 2.2 This interim financial statements is un-audited and is being submitted to shareholders, as required by section 228 of the Companies Act, 2017.

### 3. Basis of Preparation

- 3.1 This interim financial statements does not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Group's annual financial statements as at June 30, 2021.
- 3.2 The accounting policies adopted for the preparation of this interim financial statements are same as those applied in the preparation of the preceding annual published financial statements of the Group for the year ended June 30, 2021 except for as disclosed in note 3.3 below.
- 3.3 The Group has adopted the following amended IFRS and IFRIC interpretation which became effective during the period:
  - IFRS 16 Leases', Amendment to extend the exemption from assessing whether a COVID-19-r
     elated rent concession is a lease modification
  - IFRS 9 Financial Instruments', Amendments regarding replacement issues in the context of the IBOR reform (Amendment)
  - IFRS 7 Amendments regarding replacement issues in the context of the IBOR reform (Amendment)

The adoption of the above amendments did not have any effect on the interim financial statements.

### 4. Accounting Estimates and Judgments

The preparation of interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2021.

### 5. Contingencies and Commitments

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

Commitments in respect of outstanding letters of credit are Rs. 1,949,750 thousand (June 30, 2021: Rs 2,374,237 thousand).

			September 30,	June 30,
		Note	2021	2021
			(Rupees in t	housand)
6.	Operating Fixed Assets			
•••••	Opening book value		1,793,993	1,645,923
	Add: Additions during the period / year	6.1	80,389	374,957
			1,874,382	2,020,880
	Less:			
	Disposals / write offs during the period /			
	year (at book value)		(3,457)	(38,599)
	Depreciation charged during the period / year		(54,141)	(188,288)
			(57,598)	(226,887)
	Closing book value		1,816,784	1,793,993
6.1	Additions during the period / year			
	- Buildings on freehold land		_	4,423
	- Plant and machinery		22,704	110,561
	- Tools and equipment		2,228	84,970
	- Furniture, fixture and office equipment		884	5,764
	- Vehicles		54,350	164,988
	- Computers		223	4,251
			80,389	374,957
7.	Capital Work In Progress			
	Plant and machinery		44,775	22,678
	Office equipment			154
	Advance for tools and equipment		1,613	1,613
	Advance for vehicles		7,979	25,383
			54,367	49,828

### SELECTED NOTES TO THE CONSOLIDATED **CONDENSED INTERIM FINANCIAL STATEMENTS**

As at September 30, 2021 (unaudited)

September 30. June 30. 2021 2021

(Rupees in thousand)

		(	
8.	Long Term Investments		
	Other investment - at FVOCI		
	Unquoted		
	Hyundai Nishat Motors (Private) Limited	1,504,903	1,504,903
	Surplus on revaluation of investment	4,276,934	4,276,935
		5,781,837	5,781,838
	TCC Management Services (Private) Limited	400	400
	Quoted		
	Baluchistan Wheels Limited	24,364	24,364
•	Surplus on revaluation of investment	96,175	99,676
•		120,539	124,040
•		5,902,776	5,906,278

September 30,

2020

(Rupees in thousand)

		(Itapecs	iii iiiousuiiu)
9	Cash and cash equivalents		
•	Cash and bank balances	1,042,554	2,084,540
	Short term borrowings	(945,261)	(626,876)
-		97,293	1,457,664
10.	Transactions With Related Parties		
	significant transactions with related parties are as follows:		
	Contribution to retirement benefit plans	10,366	9,772

### 11. **Operating Segment Information**

### **Business segments**

For management purposes, the Group is organized into business units based on their nature of business and has three reportable operating segments as follows:

Tractors

Tractor components

Castings

No other operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its operating segments separately for the purpose of performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements.

	Trac	Tractors	Tractor components	mponents	Castings	ings	Other se	Other segments	Inter segment eliminations	eliminations	Total	<u>ia</u>
	September 2021	September 2020	September 2021	September 2020	September 2021	September 2020	September 2021	September 2020	September 2021	September 2020	September 2021	September 2020
						Rupeesin	Rupees in thousands					
Sales	9,938,047	8,517,827	1,302,382	921,956	621,190	463,896	858,381	724,147	(2,329,534)	(1,627,375)	10,390,466	9,000,451
Cost of sales	7,867,819	6,643,116	1,001,086	702,850	557,805	402,605	749,063	647,748	(2,329,534)	(1,627,375)	7,846,239	6,768,944
Gross profit	2,070,228	1,874,711	301,296	219,106	63,385	61,291	109,318	76,399	1	I	2,544,227	2,231,507
Distribution cost	228,883	201,803	1,131	265	14,125	10,678	16,909	11,426	-1	ı	261,048	224,504
Administrative expenses	164,398	131,192	47,908	35,068	17,862	25,132	33,598	28,928	1	1	263,766	220,320
Other operating expenses	132,944	112,782	19,607	13,765	1,801	1,291	2,707	1,312	I	-	157,059	129,150
	526,225	445,777	68,646	49,430	33,788	37,101	53,214	41,666	1	ı	681,873	573,974
Other income	248,334	66)69	41,435	16,185	3,049	2,834	6,097	3,134	(118,310)	I	180,605	91,852
Operating profit	1,792,337	1,498,633	274,085	185,861	32,646	27,024	62,201	37,867	(118,310)	-	2,042,959	1,749,385
Finance costs	239	810	10,297	6,140	9,487	10,130	220	551	I	I	20,593	17,631
Profit / (loss) before taxation	1,792,098	1,497,823	263,788	179,721	23,159	16,894	61,631	37,316	(118,310)	1	2,022,366	1,731,754
Taxation	474,700	362,868	76,499	52,119	9,318	16,542	12,507	8,390	I	ı	573,024	439,919
Profit / (loss) for the period	1,317,398	1,134,955	187,289	127,602	13,841	352	49,124	28,926	(118,310)	1	1,449,342	1,291,835

# Inter segment sales and purchases have been eliminated.

# 11.2 Allocation of assets and liabilities

Segment operating assets         September 2021         June 2021         June 2021         June 2021         June 2021         September 2021         June 2021		Tractors	lors	Tractor components	nponents	Castings	sbu	Other segments	gments	Inter segment eliminations	eliminations	To	Total
Rupees in thousands	Segment operating assets	September 2021	June 2021	September 2021	June 2021	September 2021	June 2021	September 2021	June 2021	September 2021	June 2021	September 2021	June 2021
7,328,338   7,324,810   777,188   754,365   342,143   343,273   160,587   147,948   (436,329)   (426,480)   8,165,927   18,572   18,572   18,572   18,572   18,572   18,572   18,572   18,572   18,572   18,572   18,572   18,572   19,572							Rupeesint	housands					
ating liabilities         1,7452618         1,7462618         1,7462618         1,7462618         1,7462618         1,7462618         1,7462618         1,424,027         722,483         668,320         1,055,77         989,214         (590,284)         (628,002)         20,665,065           ating liabilities         24,780,956         24,806,249         2,825,886         2,178,392         1,064,626         1,011,583         1,186,157         1,137,162         (1,008,041)         (1,036,910)         28,849,564           splilles         1,129,335         1,170,415         141,113         158,209         55,849         65,988         7,946         6,634         (95,525)         (1,238,718)           s         13,244,314         14,543,064         1,256,179         778,898         786,052         740,080         409,862         274,863         (95,625)         15,108,123           s         13,244,314         14,543,064         1,397,292         937,107         943,901         804,068         417,808         281,487         (865,809)         772,779         16,346,841	Non- Current assets	7,328,338	7,324,810	771,188	754,365	342,143	343,273	160,587	147,948	(436,329)	(429,480)	8,165,927	8,140,916
17,452,618         17,481,439         2.054,678         1,424,027         722,483         668,320         1,025,570         989,214         (590,284)         (628,002)         20,065,065           ating liabilities         24,780,956         24,806,249         2,825,886         2,178,392         1,064,626         1,011,593         1,186,157         1,137,162         (1,008,041)         (1,038,910)         28,849,564           polities         1,129,335         1,170,415         141,113         158,209         55,849         65,849         66,634         (95,625)         (95,525)         1,238,718           s         13,244,314         14,543,064         1,256,179         178,092         786,068         409,862         274,863         (99,62,594)         (51,081,23           p liabilities         14,373,649         15,713,479         1,397,292         937,107         943,901         804,068         417,808         281,487         (685,809)         (722,779)         16,346,841	Goodwill	1	1	I	I	ı	I	ı	I	18,572	18,572	18,572	18,572
Itiles	Current Assets	17,452,618	17,481,439	2,054,678	1,424,027	722,483	668,320	1,025,570	989,214	(590,284)	(628,002)	20,665,065	19,934,998
1,129,335   1,170,415   141,113   158,209   55,849   63,988   7,946   6,634   (95,625)   (95,625)   1,238,718   (13,244,314   14,543,064   1,256,179   778,898   778,930   740,080   409,862   274,853   (590,284)   (627,254)   15,108,123   (13,347,894   15,713,479   1,397,282   937,107   843,901   804,088   417,808   281,487   (685,809)   (722,779)   16,346,841	Total Assets	24,780,956	24,806,249	2,825,866	2,178,392	1,064,626	1,011,593	1,186,157	1,137,162	(1,008,041)	(1,038,910)	28,849,564	28,094,486
ities 1,129,335 1,170,415 145,143 145,	22												
13,244,314 14,543,064 1,256,179 778,898 788,052 740,080 409,862 274,853 (590,284) (627,254) 15,108,123 (abilities 14,373,649 15,713,479 1,397,282 937,107 843,901 804,088 417,808 281,487 (685,809) (722,779) 16,346,841	Non-current liabilities	1,129,335	1,170,415	141,113	158,209	55,849	63,988	7,946	6,634	(95,525)	(95,525)	1,238,718	1,303,721
14,373,649         15,713,479         1,387,282         937,107         843,901         804,068         417,808         281,487         (885,809)         (722,779)         16,346,841	Current liabilities	13,244,314	14,543,064	1,256,179	778,898	788,052	740,080	409,862	274,853	(590,284)	(627,254)	15,108,123	15,709,641
	Total operating liabilities	14,373,649	15,713,479	1,397,292	937,107	843,901	804,068	417,808	281,487	(682,809)	(722,779)	16,346,841	17,013,362

# SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

As at September 30, 2021 (unaudited)

### 12. Subsequent Events

The Board of Directors have declared Rs Nil cash dividend (June 30, 2021: Rs. 50 per share) and Nil bonus shares (June 30, 2021: 20%) in their meeting held on October 27, 2021.

### 13. Date Of Authorisation For Issue

This condensed interim financial information was authorised for issue on October 27, 2021 by the Board of Directors of the Group.

### 14. Corresponding Figures

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.

Chief Financial Officer

Chief Executive Officer

