



for the 3<sup>rd</sup> Quarter and nine months ended March 31,2022 GROWTH,
Enhancing
PERFORMANCE

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## CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

#### Chairman

Mr. Sikandar Mustafa Khan

#### **Chief Executive**

Syed Muhammad Irfan Aqueel

#### Directors

Mr. Sohail Bashir Rana

Mr. Laeeq Uddin Ansari

Mr. Saad Igbal

Mr. Qaiser Saleem

Mr. Nasar us Samad Qureshi

Mr. Muhammad Javed Rashid

Mrs. Ambreen Waheed

#### **Company Secretary**

Mr. Muhammad Faisal Azeem

#### Chief Financial Officer

Mr. Sohail A. Nisar

#### **Auditors**

M/s. A. F. Ferguson & Co. Chartered Accountants

#### Legal Advisors

Riaa Barker Gillete Akhtar Ali & Associates Ch. Law Associates Inn

#### **Company Share Registrars**

M/s. Hameed Majeed Associates (Pvt.) Ltd., 1st Floor, H.M. House, 7-Bank Square, Lahore.

Tel: 042-37235081-82 Fax: 042-37358817

E-mail: shares@hmaconsultants.com

#### **Bankers**

Bank Alfalah Ltd.
Habib Bank Ltd.
MCB Bank Ltd.
Standard Chartered Bank (Pakistan) Ltd.
United Bank Ltd.
Allied Bank Ltd.
Meezan Bank Ltd.

## REGISTERED OFFICE AND PLANT

9-Km Sheikhupura Road, Distt. Sheikhupura.

Tel: 042-37911021-25, UAN: 111-200-786

Fax: 042-37924166, 37925835 Website: www.millat.com.pk

E-mail: info@millat.com.pk

#### REGIONAL OFFICES

#### Karachi

3-A, Faiyaz Centre, Sindhi Muslim Co-operative Housing Society, Karachi.

Tel: 021-34553752 UAN: 111-200-786 Fax: 021-34556321

#### Islamabad

H. No. 22, St. No. 41, Sector F-6/1, Islamabad.

Tel: 051-2271470 UAN: 111-200-786 Fax: 051-2270693

#### Multan Cantt.

Garden Town, (Daulatabad), Shershah Road,

Multan Cantt. Tel: 061-6537371 Fax: 061-6539271

#### Sukkur

House No B/106 Akuwat Nagar Society, Near Gol Masjid, Airport Road, Sukkur.

Tel: 071-5815041 Fax: 071-5815042

## DIRECTORS' REVIEW

It is my pleasure to present the interim unaudited financial information of the Company for the nine months ended March 31, 2022 along with consolidated interim unaudited financial information of Millat Group of Companies.

Despite the liquidity constraints due to nonpayment of sales tax refunds, your Company has managed to achieve sales of 25,866 units during the nine months ended 31st March 2022 as compared to 25,915 units in the comparative period. Revenue from sales has increased to Rs. 38.361 billion from Rs. 31.375 billion in the comparative period, representing an increase of 22%. The EPS for the Nine months ended March 2022 witnessed an increase to Rs. 58.11 in contrast to EPS of Rs. 53.28 in corresponding period last year.

The Russian- Ukraine war has taken its toll by making energy prices dearer and unprecedented inflation levels worldwide. The increased international logistic costs and increase in energy cost has resulted in sharp increase in raw materials prices. Trade with Afghanistan is still at a standstill, however, your company is trying to achieve a breakthrough.

Pakistani Rupee (PKR) is still struggling against US dollar. The current political situation has further resulted in uncertainty in investment climate in the country. The average inflation is forecasted at 11% during 2022 and the current account deficit is still expected to be around 4 percent of GDP in FY22. While the non-oil current account balance has continued to improve, the overall current account remains dependent on global commodity prices. The SBP foreign reserves are declining and all these factors led to an increase of 250 basis points in policy rate to 12.25 percent. This increase will further fuel the inflation rates in the country. The relative stability in overall tractor prices is due to the high localization level of tractor parts.

The Agriculture sector is expected to continue its growth. The increase in wheat support price will further ease out the farming community to cope with the rising inflation and spend on farm mechanization and accordingly we are optimistic on the tractor led growth. Exports of tractors to traditional markets have declined, however your company is now exploring new markets globally to achieve a stable growth level.

Your company is well versed with the market demand drivers and is aiming to meet its target. On Behalf of The Board, I would like to acknowledge the hard work of employees, vending industry and all other stakeholders for sustainable growth and delivery to all stakeholders.

For and on behalf of The Board

Sikandar Mustafa Khan

Chairman April 28, 2022 Lahore

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at March 31, 2022 (unaudited)

Note	(Un-audited) March 31, 2022 (Rupees in	(Audited) June 30, 2021 thousand)
EQUITY AND LIABILITIES		,
Share capital and reserves		
Authorised capital		
100,000,000 (June 30, 2021: 75,000,000)		
ordinary shares of Rs 10 each	1,000,000	750,000
Issued, subscribed and paid up capital	807,233	560,578
Reserves	6,956,401	8,532,192
	7,763,634	9,092,770
Non-current liabilities		
Long term deposits	13,833	13,433
Deferred tax liabilities - net	859,509	962,984
Employees' defined benefit plan	62,134	50,256
Lease liabilities against right-of-use assets	_	1,442
Long term finance- secured	51,829	128,815
Deferred grant	10,369	13,485
	997,674	1,170,415
Current liabilities		
Accumulating compensated absences	115,170	110,670
Trade and other payables	5,682,858	3,661,499
Contract liabilities	4,862,391	9,919,342
Current portion of lease liabilities against right-of-use assets	2,093	4,386
Current portion of long term finance- secured	128,992	162,797
Current portion of deferred grant	6,868	15,602
Taxation - net	_	322,770
Unclaimed dividend	313,108	271,595
Unpaid dividend	29,761	74,403
Short term borrowings 9	2,459,171	_
	13,600,412	14,543,064
CONTINGENCIES AND COMMITMENTS 5		
	22,361,720	24,806,249

The annexed notes 1 to 13 form an integral part of the unconsolidated condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

	Note	(Un-audited) March 31, 2022	(Audited) June 30, 2021
		(Rupees in	thousand)
ASSETS			
Non-current assets			
Property, plant and equipment			
Operating fixed assets	6	743,358	777,638
Capital work in progress	7	38,602	45,166
Right-of-use assets		2,050	4,896
Intangible assets		39,300	39,462
Investment property		255,708	255,708
Long term investments	8	5,972,706	6,199,458
Long term loans		7,213	2,482
		7,058,937	7,324,810
Current Assets			
Stores and spares		175,807	161,329
Stock-in-trade		7,647,686	5,372,584
Trade debts		157,633	141,234
Loans and advances		163,986	56,359
Trade deposits and prepayments		44,770	65,273
Balances with statutory authority		6,213,743	4,592,169
Other receivables		133,724	108,253
Tax refunds due from the Government		115,536	_
Short term investments		_	6,134,636
Cash and bank balances	9	649,898	849,602
		15,302,783	17,481,439
		22,361,720	24,806,249



## CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the nine months ended March 31, 2022 (unaudited)

		Nine months ended March 31		r ended ch 31	
	2022	2021	2022	2021	
		(Rupees ir	thousand)		
Revenue from contracts with customers	38,361,380	31,374,612	13,769,317	12,578,348	
Cost of sales	31,020,684	24,561,506	10,974,664	9,986,470	
Gross profit	7,340,696	6,813,106	2,794,653	2,591,878	
Distribution and marketing expenses	734,188	662,501	289,449	311,742	
Administrative expenses	465,502	412,146	163,627	155,679	
Other operating expenses	465,503	442,519	170,520	168,590	
	1,665,193	1,517,166	623,596	636,011	
Other income	801,119	537,026	213,431	268,672 2,224,539	
Operating profit	6,476,622	5,832,966	2,384,488		
Finance cost	92,888	8,082	78,913	1,582	
Profit before taxation	6,383,734	5,824,884	2,305,575	2,222,957	
Taxation	1,692,673	1,523,853	644,227	559,889	
Profit after taxation for the period	4,691,061	1 4,301,031 1,661,348		1,663,068	
Other comprehensive income / (loss)					
Items that may not be reclassified to profit or loss					
in subsequent periods:					
Unrealized gain/ (loss) on revaluation of					
investments measured at fair value through					
other comprehensive income	(190,190)	41,453	(12,828)	(14,111)	
Total comprehensive income for the period	4,500,871	4,342,484	1,648,520	1,648,957	
		Restated		Restated	
Earnings per share - basic and diluted (Rupees)	58.11	53.28	20.58	20.60	

The annexed notes 1 to 13 form an integral part of the unconsolidated condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the nine months ended March 31, 2022 (unaudited)

	Share	Revenue Reserves		Capital reserves	
	capital	General reserves	Unappropriated profit	Fair value reserves	Total
(Rupees in thousand)					
Balance as on 01 July 2020	498,292	2,278,935	997,460	297,389	4,072,076
Final dividend for the year ended					
June 30, 2020 @ Rs. 30 per share	_	_	(1,494,873)	_	(1,494,873)
Interim dividend for the year ended					
30 June 2021 @ Rs. 50/- per share	_	_	(2,491,456)	_	(2,491,456)
Bonus shares issued for the year ended					
June 30, 2021 @ 12.5% per share	62,286	_	(62,286)	_	_
Total comprehensive income					
for the nine months ended 31 March 2021	_	_	4,301,031	41,453	4,342,484
Balance as on 31 March 2021	560,578	2,278,935	1,249,876	338,842	4,428,231
Balance as on 01 July 2021	560,578	2,278,935	2,817,370	3,435,887	9,092,770
Final dividend for the year ended					
June 30, 2021 @ Rs. 50 per share	_	_	(2,802,888)	_	(2,802,888)
Bonus shares issued for the year ended					
June 30, 2021 @ 20% per share	112,116	_	(112,116)	_	_
Interim dividend for the year ended					
30 June 2022 @ Rs. 45/- per share	-	_	(3,027,119)	-	(3,027,119)
Interim Bonus shares issued for the year ended					
June 30, 2022 @ 20% per share	134,539	_	(134,539)	-	-
Total comprehensive income					
for the nine months ended 31 March 2022	_	_	4,691,061	(190,190)	4,500,871
Balance as on 31 March 2022	807,233	2,278,935	1,431,769	3,245,697	7,763,634

The annexed notes 1 to 13 form an integral part of the unconsolidated condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

# CONDENSED INTERIM STATEMENT OF CASH FLOWS

For the nine months ended March 31, 2022 (unaudited)

Nine months ended
March 31,

		IVIGICI	101,
	Note	2022 (Rupees in	2021 thousand)
Cash flows from operating activities			
Profit before taxation		6.383.734	5.824.884
Adjustment for:		0,000,704	0,027,007
Depreciation on property, plant & equipment		67,441	58,010
Amortization of intangible assets		1,457	1,457
Loss / (gain) on foreign currency retranslation		(10.245)	6,390
Net gain from short term investments		(20,762)	(67,250)
Provision / (reversal) for employee benefits		22,768	32,745
Finance cost		92,888	8,082
Property, plant and equipment written off		(805)	3,033
Profit on bank deposits		(26,363)	(37,203)
Dividend income		(665,955)	(334,011)
		(539,576)	(328,747)
Cash flow from operating activities before working capital changes		5,844,158	5,496,137
Effect on cash flow due to working capital changes			
(Increase) / decrease in current assets:			
Stores and spares		(14,478)	12,535
Stock in trade		(2,275,102)	(1,830,756)
Trade debts		(16,399)	(39,160)
Loans and advances		(107,627)	(67,546)
Trade deposits and prepayments		20,503	(18,209)
Other receivables		(23,837)	(58,974)
		(2,416,940)	(2,002,110)
Increase / (Decrease) in current liabilities:			
Trade and other payables		2,021,359	1,945,892
Contract liabilities		(5,056,951)	2,880,428
Cash generated from operations		391,626	8,320,347
Taxes paid - net		(3,861,749)	(3,336,349)
(Increase) / decrease in long term loans to employees		(4,731)	(1,350)
long term security deposits repaid		400	(10)
Employee benefits paid		(6,390)	(6,533)
Finance cost paid		(92,526)	(6,821)
Nist and fine and fin		(3,964,996)	(3,351,063)
Net cash generated from operating activities		(3,573,370)	4,969,284
Cash flows from investing activities		(50,000)	(100 111)
Purchase of property, plant and equipment		(52,896)	(188,111)
Long term investments made		52,528	(119,553)
(Purchase) / disposal of short term investments - net		5,805,398 27,104	(1,373,090)
Proceeds from sale of property, plant and equipment Dividend received		665,955	334,011
Profit on bank deposits		26,363	37,203
Net cash used in investing activities		6.523.157	(1,292,323)
Cash flows from financing activities		0,323,137	(1,292,323)
Dividend paid		(5,833,136)	(3,919,333)
Principal payment against lease liabilities		(2,885)	(1,839)
Long term financing received		(122,641)	214,045
Net cash used in financing activities		(5,958,662)	(3,707,127)
Net decrease in cash and cash equivalents		(3,008,875)	(30,166)
Cash and cash equivalents at the beginning of the period		1,199,602	1.719.462
Cash and cash equivalents at the end of the period	9	(1,809,273)	1,689,296
	<u>J</u>	(1,000,210)	1,000,200

The annexed notes 1 to 13 form an integral part of the unconsolidated condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine months ended March 31, 2022 (unaudited)

#### The Company and Its Activities

Millat Tractors Limited (the Company) is a public limited company and was incorporated in Pakistan in 1964 under the Companies Act, 1913 (now the Companies Act, 2017), and is listed on the Pakistan Stock Exchange Limited. The registered office and factory of the Company is situated at 9 km Sheikhupura Road, District Sheikhupura. The Company also has regional offices located in Karachi, Multan, Sukkur and Islamabad. The Company is principally engaged in assembling and manufacturing of agricultural tractors, implements and multi-application products.

#### 2 Statement of Compliance

- 2.1 This interim financial information of the Company for the nine months ended March 31, 2022 has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of or directives issued under the Companies Act 2017 have been followed.

2.2 This interim financial information is un-audited and is being submitted to shareholders, as required by section 237 of the Companies Act, 2017.

#### 3 Basis of Preparation

- 3.1 This condensed interim financial information does not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Company's annual audited financial statements as at 30 June 2021.
- The accounting policies and methods of computation adopted for the preparation of these unconsolidated condensed interim financial statements are same as those applied in the preparation of the preceding unconsolidated annual audited financial statements of the Company for the year ended June 30, 2021, except for certain new standards, amendments to the approved accounting standards and new interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC). The amendments and Interpretations which became effective during the current period are considered not to be relevant / or material to the Company's operations and therefore are not detailed in these unconsolidated condensed interim financial statements.

#### 4 Accounting Estimates and Judgments

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended 30 June 2021.

## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine months ended March 31, 2022 (unaudited)

#### 5 Contingencies and Commitments

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

Commitments in respect of outstanding letters of credit are Rs. 1,191,113 thousand (June 30, 2021: Rs 1,031,050 thousand).

		Note	(Un-audited) March 31, 2022 (Rupees in	(Audited) June 30, 2021 thousand)
6	Operating Fixed Assets			
	Opening book value		777,638	667,980
•	Add: Additions during the period/ year	6.1	59,742	216,657
	Tidan ridanionio dannig ino penedi, yea.	·····	837,380	884,637
	Less:			
•	Deletions during the period / year		(26,299)	(26,240)
•	Adjustments made during the period / year		(282)	(356)
	Depreciation charge for the period / year		(67,441)	(80,403)
			(94,022)	(106,999)
	Closing book value		743,358	777,638
6.1	Additions during the period			
	- Buildings on free hold land		_	851
	- Plant and machinery		1,812	83,537
	- Tools and equipment		1,811	5,324
	- Furniture, fixture and office equipment		5,088	3,077
	- Vehicles		47,303	120,460
•	- Computers		3,728	3,408
			59,742	216,657
7	Capital Work in Progress			
	Plant and machinery		31,962	21,146
	Office equipment		_	154
	Advance for tools and equipments		1,613	1,613
	Solar power project		_	_
	Advance for Vehicles		5,027	22,253
			38,602	45,166

(Un-audited) (Audited) March 31, June 30, 2022 2021 (Rupees in thousand)

	(	
Long Term Investments		
Related parties:		
In subsidiary undertakings - At cost		
- Millat Industrial Products Limited - unquoted	57,375	57,375
- Tipeg Intertrade DMCC - unquoted	75,150	64,905
- Bolan Castings Limited - quoted	76,610	76,610
- Millat Equipment Limited - unquoted	117,000	117,000
	326,135	315,890
Other investment - At fair value through other		
comprehensive income		
- Hyundai Nishat Motors (Pvt.) Limited- unquoted		
Cost	1,504,903	1,504,903
Surplus on fair valuation of investment	4,061,733	4,276,935
Advance against share subscription	_	_
	5,566,636	5,781,838
	5,892,771	6,097,728
Investment other than related parties		
At fair value through other comprehensive income		
Quoted		
Cost	12,145	12,145
Surplus on revaluation of investment	67,390	89,185
'	79,535	101,330
Unquoted		
Cost	400	400
	5,972,706	6,199,458
	Related parties: In subsidiary undertakings - At cost - Millat Industrial Products Limited - unquoted - Tipeg Intertrade DMCC - unquoted - Bolan Castings Limited - quoted - Millat Equipment Limited - unquoted  Other investment - At fair value through other comprehensive income - Hyundai Nishat Motors (Pvt.) Limited- unquoted  Cost Surplus on fair valuation of investment Advance against share subscription  Investment other than related parties At fair value through other comprehensive income  Quoted Cost Surplus on revaluation of investment	Related parties:  In subsidiary undertakings - At cost - Millat Industrial Products Limited - unquoted - Tipeg Intertrade DMCC - unquoted - Bolan Castings Limited - quoted - Millat Equipment Limited - unquoted - Millat Equipment Limited - unquoted - Millat Equipment Limited - unquoted - Millat Equipment - At fair value through other - comprehensive income - Hyundai Nishat Motors (Pvt.) Limited- unquoted - Cost - Manager Surplus on fair valuation of investment - Advance against share subscription - Specific Spec

(Un-audited) (Un-audited)
March 31, March 31,
2022 2021
(Rupees in thousand)

9	Cash and Cash Equivalents		
***************************************	Cash and bank balances	649,898	1,689,296
***************************************	Short term borrowings	(2,459,171)	_
		(1,809,273)	1,689,296

## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine months ended March 31, 2022 (unaudited)

Nine months ended
March 31,

	2022	2021
	(Rupees	in thousand)
Transactions with Related Parties		
Purchase of components	6,556,783	5,841,632
Sale of goods and services	356,883	1,377,056
Dividend income	556,800	314,302
Cost of Investments made	_	119,553
Contribution to staff retirement benefit plans	22,454	21,266
Disposal of assets to key management personnel	_	39
	Purchase of components Sale of goods and services Dividend income Cost of Investments made Contribution to staff retirement benefit plans	Transactions with Related Parties  Purchase of components 6,556,783  Sale of goods and services 356,883  Dividend income 556,800  Cost of Investments made -  Contribution to staff retirement benefit plans 22,454

The Outstanding balances of such parties are as under:

	(Un-audited)	(Audited)
	March 31,	June 30,
	2022	2021
	(Rupees in	n thousand)
Payable to related parties	466,887	596,738
Receivable from related parties	3,844	23,602

#### 11 **Events After Balance Sheet Date**

The Board of Directors has declared Rs. NIL cash dividend (June 30, 2021: Rs. 50 per share) and 20% bonus shares (June 30, 2021: 20%) in their meeting held on April 28, 2022.

#### 12 Date of Authorisation

This condensed interim financial information was authorised for issue on April 28, 2022 by the Board of Directors of the company.

#### 13 **Corresponding Figures**

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.

Chief Financial Officer

Chief Executive Officer

## Consolidated Condensed Interim Financial Statements MILLAT TRACTORS LIMITED

For the quarter and Nine months ended March 31, 2022 (unaudited)

## CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

(Un-audited)

(Audited)

As at March 31, 2022 (unaudited)

Note	(Un-audited) March 31, 2022 (Rupees in	(Audited) June 30, 2021 thousand)
EQUITY AND LIABILITIES		
Share capital and reserves		
Authorized share capital		
100,000,000 (2021: 75,000,000) ordinary		
shares of Rs. 10/- each	1,000,000	750,000
Issued, subscribed and paid up capital	807,233	560,578
Reserves	7,736,688	9,471,014
	8,543,921	10,031,592
Non-controlling interests	968,488	1,049,532
Non-current liabilities		
Long term deposits	28,996	30,025
Deferred taxation	834,738	938,586
Employees' defined benefit plan	93,961	85,072
Lease liabilities against right-of-use assets	_	1,442
Long term finance- secured	97,133	227,511
Deferred grant	10,369	21,085
	1,065,197	1,303,721
Current liabilities		
Accumulating compensated absences	152,831	146,256
Trade and other payables	6,588,586	4,064,135
Contract liabilities	4,887,621	9,920,662
Current portion of lease liabilities against right-of-use assets	2,093	4,386
Current portion of long term finance- secured	226,204	280,925
Current portion of deferred grant	12,044	26,424
Current portion of long term deposits	17,327	1,572
Short term borrowings	3,791,898	530,655
Taxation - net	_	372,038
Unclaimed dividend	323,940	284,291
Unpaid dividend	51,963	78,297
	16,054,507	15,709,641
CONTINGENCIES AND COMMITMENTS 5		
	26,632,113	28,094,486

The annexed notes 1 to 14 form an integral part of the consolidated condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

	Note	(Un-audited) March 31, 2022 (Rupees in	(Audited) June 30, 2021 thousand)
ASSETS			
Non-current assets			
Property, plant and equipment			
Operating fixed assets	6	1,757,562	1,793,993
Capital work in progress	7	38,602	49,828
Intangible asset		56,006	63,838
Right-of-use assets		2,050	4,896
Goodwill		18,572	18,572
Investment property		255,708	255,708
Long term investments	8	5,664,395	5,906,278
Long term loans		8,222	3,347
Long term deposits		23.817	49,644
Employees' defined benefit plan		14,513	13,384
		7,839,447	8,159,488
Current Assets			
Stores and spares		595,073	585,931
Stock in trade		9,199,976	6,489,318
Trade debts		774,450	307,921
Loans and advances		196,513	198,623
Trade deposits and short term prepayments		427,414	77,120
Other receivables		133,907	89,378
Balances with statutory authorities		6,226,313	4,612,098
Tax refunds due from the Government		205,754	73,299
Short term investments		150,000	6,368,491
Cash and bank balances		883,266	1,132,819
		18,792,666	19,934,998
Non-current assets classified as held for sale		_	_
		26,632,113	28,094,486



## CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the nine months ended March 31, 2022 (unaudited)

	Nine months ended March 31			er ended rch 31	
	2022	2021	2022	2021	
		(Rupees in	thousand)		
Revenue from contracts with customers	39,633,657	32,903,694	14,602,945	13,436,952	
Cost of sales	30,848,888	24,525,821	11,303,235	10,157,457	
Gross profit	8,784,769	8,377,873	3,299,710	3,279,495	
Distribution and marketing expenses	825,415	748,768	318,470	344,881	
Administrative expenses	747,004	737,612	247,592	301,520	
Other operating expenses	542,005	518,491	198,172	203,210	
	2,114,424	2,004,871	764,234	849,611	
Other income	415,046	289,290	92,171	101,514	
Operating profit	7,085,391	6,662,292	2,627,647	2,531,398	
Finance cost	177,824	64,990	114,803	20,287	
Profit before taxation	6,907,567	6,597,302	2,512,844	2,511,111	
Taxation	1,996,232	1,817,550	748,492	674,205	
Profit after tax for the period	4,911,335	4,779,752	1,764,352	1,836,906	
Other comprehensive income / (loss): Other comprehensive income to be reclassified to profit or loss in subsequent periods:					
Exchange differences on translation of					
foreign operations	19,512	(15,632)	3,766	(10,736)	
Unrealized gain / (loss) on revaluation of					
investments measured at fair value through					
other comprehensive income	(195,075)	46,131	(15,704)	(22,994)	
	(175,563)	30,499	(11,938)	(33,730)	
Total comprehensive income for the period	4,735,772	4,810,251	1,752,414	1,803,176	
Attributable to:					
- Equity holders of the holding Company					
Profit after tax	4,517,899	4,377,471	1,621,426	1,645,832	
Other comprehensive income / (loss) for the period	(172,938)	27,985	(6,456)	(33,255)	
	4,344,961	4,405,456	1,614,970	1,612,577	
- Non-controlling interests					
Profit / (loss) after tax	393,436	402,281	142,926	191,074	
Other comprehensive income / (loss) for the period	(2,625)	2,514	(5,482)	(475)	
	390,811	404,795	137,444	190,599	
	4,735,772	4,810,251	1,752,414	1,803,176	
		Restated		Restated	
Earnings per share - basic and diluted (Rupees)	60.84	59.21	21.86	22.76	

The annexed notes 1 to 14 form an integral part of the consolidated condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the nine months ended March 31, 2022 (unaudited)

	Issued	Revenue	Revenue reserves		eserves			
	Subcribed and Paid up Capital	General reserves	Unappropriated profit	Exchange translation reserve	Fair value reserve	Non- controlling interests	Total	
			(Rup	ees in thous	and)			
Balance as on 30 June 2020	498,292	2,475,309	1,409,344	60,785	341,043	851,210	5,635,983	
Final dividend for the year ended								
30 June 2020 @ Rs. 30 per share	-	_	(1,494,873)	_	_	_	(1,494,873	
Bonus shares issued for the year ended								
June 30, 2021 @ 12.5% per share	62,286	-	(62,286)	_	-	_	_	
Dividend payment to NCI	-	_	_	_	_	(315,558)	(315,558	
Interim dividend for the year ended								
30 June 2021 @ Rs. 50/- per share	_	_	(2,491,456)	_	_	_	(2,491,456	
Total comprehensive income								
for the nine months ended 31 March 2021	_	_	4,377,471	(15,632)	46,131	402,281	4,810,251	
Balance as on 31 March 2021 (Un-audited)	560,578	2,475,309	1,738,200	45,153	387,174	937,933	6,144,347	
Balance as on 30 June 2021(Audited)	560,578	2,475,309	3,458,902	54,833	3,481,970	1,049,532	11,081,124	
Bonus shares issued for the year ended								
June 30, 2021 @ 20% per share	112,116	-	(112,116)	-	-	-	_	
Final dividend for the year ended								
June 30, 2021 @ Rs. 50 per share	_	_	(2,802,888)	_	-	_	(2,802,888	
Dividend payment to NCI	-	-	-	-	-	(474,480)	(474,480	
Interim dividend for the year ended								
30 June 2022 @ Rs. 45/- per share	_	_	(3,027,119)	_	-	_	(3,027,119	
Interim Bonus shares issued for the year ended								
June 30, 2022 @ 20% per share	134,539	_	(134,539)	_	_	_	_	
Total comprehensive income / (loss)								
for the nine months ended 31 March 2022	_	_	4,517,899	19,512	(195,075)	393,436	4,735,772	
Balance as on 31 March 2022	807,233	2,475,309	1,900,139	74,345	3,286,895	968,488	9,512,409	

The annexed notes 1 to 14 form an integral part of the consolidated condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

### CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS

For the nine months ended March 31, 2022 (unaudited)

Cash flows from operating activities

Depreciation on property, plant & equipment Amortization of intangible assets

Property, plant and equipment written off

(Increase) / decrease in current assets:

Trade deposits and prepayments

(Decrease) / Increase in current liabilities:

Cash generated from operations

(Gain) / loss on disposal of short term investments Provision / (Reversal) for employee benefits

Cash flow from operating activities before working capital changes Effect on cash flow due to working capital changes

Profit before taxation Adjustment for:

Profit on bank deposits Dividend income

Stores and spares Stock in trade Trade debts

Loans and advances

Trade and other payables

Other receivables

Contract liabilities

Finance cost

Note	2022	2021
	(Rupees	in thousand)
	6,907,567	6,597,302
	162,596	128,743
	9,127	2,895
	(20,762)	(67,250)
	14,335	17,715
	177,824	64,990
	(805)	3,033
	(26,686)	(37,311)
	(668,183)	(19,709)
	(352,554)	93,106
	6,555,013	6,690,408
	(9,142)	(38,696)
	(2,710,658)	(2,088,652)

(466,529)

(350,294)

(3.576,196)

2,595,598

(5,033,041)

(41,683)

Nine months ended March 31.

(301,004)

(75,226)

(19,126)

(62,787)

(2.585.491)

2,159,281

2,870,074

9,134,272

laxes paid		(4,1/1,980)	(3,328,282)
Increase in long term loans to employees		(4,875)	(5,112)
Employee benefits paid		-	_
Decrease / increase in long term security deposits		40,553	1,981
Mark-up paid		(248,971)	(82,257)
		(4,385,273)	(3,413,670)
Net cash generated from operating activities		(3,843,899)	5,720,602
Cash flows from investing activities			
Purchase of property, plant and equipment		(114,134)	(222,791)
Purchase of intangible assets		(1,295)	(6,617)
Short term investments (made) / redeemed - net		5,655,398	(1,379,235)
Long term investment made- net		-	(62,110)
Dividend received		668,183	19,709
Profit on bank deposits		26,686	37,311
Net cash used in investing activities		6,234,838	(1,613,733)
Cash flows from financing activities			
Dividend paid to equity holders		(5,816,692)	(3,919,489)
Dividend paid to non-controlling interests		(474,480)	(315,558)
Principal payment against lease liabilities		(3,735)	(1,839)
Long term financing received		(210,195)	362,507
Net cash used in financing activities		(6,505,102)	(3,874,379)
Net increase / (decrease) in cash and cash equivalents		(4,114,163)	232,490
Cash and cash equivalents at the beginning of the period		1,186,019	1,055,945
Foreign exchange difference		19,512	(15,632)
Cash and cash equivalents at the end of the period	9	(2,908,632)	1,272,803

The annexed notes 1 to 14 form an integral part of the consolidated condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer

## SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine months ended March 31, 2022 (unaudited)

#### 1. The Group and Its Activities

Millat Tractors Limited - the Holding Company is a public limited Company incorporated in Pakistan in 1964 under the Companies Act 2017 (repealed Companies Ordinance, 1984), and is listed on Pakistan Stock Exchange Limited. The registered office of the Company is situated at Sheikhupura Road, District Sheikhupura. The Company is principally engaged in assembling and manufacturing of agricultural tractors, implements and multi-application products.

Millat Industrial Products Limited (MIPL), an unlisted public company registered under the Companies Act 2017 (repealed Companies Ordinance, 1984), is a subsidiary of Millat Tractors Limited which holds 64.09% equity. MIPL is engaged in the business of manufacturing of industrial, domestical and vehicular batteries, cells and components.

Tipeg Intertrade DMCC, Dubai, a limited liability company registered with Dubai Multi Commodities Centre Authority, is a subsidiary of Millat Tractors Limited which holds 75% equity. The principal place of business of the company is located at Jumeirah Lake Towers, Dubai-UAE. The company is formed for trading of machinery and heavy equipment.

Millat Equipment Limited (MEL), an unlisted public company registered under the Companies Act 2017 (repealed Companies Ordinance, 1984), is a subsidiary of Millat Tractors Limited which holds 45% equity. MEL is engaged in the business of manufacturing of automotive, agricultural and industrial vehicles parts and components thereof.

Bolan Castings Limited (BCL), a public limited company incorporated in Pakistan under the Companies Act 2017 (repealed Companies Ordinance, 1984), and is listed on Pakistan Stock Exchange, is a subsidiary of Millat Tractors Limited which holds 46.26% equity. BCL is engaged in the business of manufacturing of castings for tractors and automotive parts thereof.

#### 2 Statement of Compliance

- 2.1 This interim financial information of the Group for the nine months ended March 31, 2021 has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of or directives issued under the Companies Act 2017 have been followed.

2.2 This interim financial information is un-audited and is being submitted to shareholders, as required by section 228 of the Companies Act, 2017.

#### 3 Basis of Preparation

3.1 This condensed interim financial statements do not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 30 June 2021.

## SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine months ended March 31, 2022 (unaudited)

The accounting policies and methods of computation adopted for the preparation of this condensed consolidated interim financial information are same as those applied in the preparation of the preceding annual published financial statements of the Group for the year ended 30 June 2021 except for certain new standards, amendments to the approved accounting standards and new interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC). The amendments and Interpretations which became effective during the current period are considered not to be relevant / or material to the Group's operations and therefore are not detailed in these consolidated condensed interim financial statements.

#### 4 Accounting Estimates and Judgments

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended 30 June 2021.

#### 5 Contingencies and Commitments

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

Commitments in respect of outstanding letters of credit are Rs. 1,191,113 thousand (June 30, 2021: Rs 2,374,237 thousand).

			(On-addited)	(Addited)	
		Note	March 31,	June 30,	
			2022	2021	
			(Rupees in	thousand)	
6	OPERATING FIXED ASSETS				
•	Opening book value		1,793,993	1,645,923	
	Add: Additions during the period / year	6.1	156,021	374,957	
			1,950,014	2,020,880	
-	Less: Disposals / write offs during				
•	the period / year (at book value)		(29,856)	(38,599)	
	Depreciation charged during the period/year		(162,596)	(188,288)	
•			(192,452)	(226,887)	
	Closing book value		1,757,562	1,793,993	
6.1	Additions during the period / year				
	- Buildings on freehold land		1,310	4,423	
	- Plant and machinery		51,440	110,561	
-	- Tools and equipments		8,746	84,970	
•	- Furniture, fixture and office equipment		5,966	5,764	
	- Vehicles		84,605	164,988	
	- Computers		3,954	4,251	
			156,021	374,957	

(Un-audited)

(Audited)

		March 31,	June 30,	
		2022	2021	
		(Rupees in	thousand)	
7	Capital Work In Progress			
	Solar energy project	_	_	
•	Plant and machinery	31,962	22,678	
***************************************	Advance for tools and equipment	1,613	1,613	
	Advance for vehicles	5,027	25,383	
•	Advance for factory building improvements	_	154	
		38,602	49,828	
8	Long Term Investments			
•	Investment at fair value through other			
	comprehensive income- unquoted			
•	Cost	1,505,302	1,505,303	
***************************************	Surplus on revaluation of investment	4,061,733	4,276,935	
	Advance against share subscription	_	_	
•••••		5,567,035	5,782,238	
•	Investment at fair value through other			
	comprehensive income- quoted			
	Cost	34,855	24,364	
	Surplus on revaluation of investment	62,505	99,676	
		07,000	101010	

(Un-audited) ((Un-audited)

124,040

5,906,278

97,360

5,664,395

(Un-audited)

(Audited)

March 31, March 31, 2022 2021

(Rupees in thousand)

9	Cash and Cash Equivalents		
•	Cash and bank balances	883,266	2,113,703
	Short term borrowings	(3,791,898)	(840,900)
		(2,908,632)	1,272,803

## SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine months ended March 31, 2022 (unaudited)

(Un-audited) (Un-audited)

March 31, March 31,

2022 2021 (Rupees in thousand)

10	Transactions with Related F	Parties		
	Retirement benefit plans	Contribution to staff retirement	29,404	32,838
	benefit plans			
	Associated undertaking	Cost of Investments made	-	119,553
	Key management personnel	Disposal of vehicles	_	39

#### 11 Operating Segment Information

#### **Business Segments**

For management purposes, the Group is organized into business units based on their nature of business and has three reportable operating segments as follows:

Tractors
Tractor components
Castings

No other operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its operating segments separately for the purpose of performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements.

	Tractors	tors	Tractor col	Tractor components	Castings	sbu	Other segments	gments	Inter segment eliminations	eliminations	Total	al
	March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021
•						Rupees in thousands	housands					
Revenue from contract with customers	38,361,380	31,374,612	4,395,508	3,616,133	2,011,423	1,822,832	2,580,121	3,308,805	(7,714,775)	(7,218,688)	39,633,657	32,903,694
Cost of sales	31,020,684	24,561,506	3,402,193	2,624,227	1,862,606	1,583,585	2,278,180	2,975,191	(7,714,775)	(7,218,688)	30,848,888	24,525,821
Gross profit	7,340,696	6,813,106	993,315	991,906	148,817	239,247	301,941	333,614	1	1	8,784,769	8,377,873
Distribution cost	734,188	662,501	3,051	2,415	43,077	43,736	45,099	40,116	1	ı	825,415	748,768
Administrative expenses	465,502	412,146	130,203	104,004	54,294	65,745	97,005	155,717	-	ı	747,004	737,612
Other operating expenses	465,503	442,519	66,189	63,572	3,044	8,364	7,269	4,036	I	-	542,005	518,491
	1,665,193	1,517,166	199,443	169,991	100,415	117,845	149,373	199,869	1	I	2,114,424	2,004,871
Other income	801,119	537,026	142,859	33,537	19,110	23,157	8,758	9,873	(556,800)	(314,303)	415,046	289,290
Operating profit	6,476,622	5,832,966	936,731	855,452	67,512	144,559	161,326	143,618	(556,800)	(314,303)	7,085,391	6,662,292
Finance costs	92,888	8,082	47,439	19,399	34,486	35,443	3,011	2,066	I	I	177,824	64,990
Profit before taxation	6,383,734	5,824,884	889,292	836,053	33,026	109,116	158,315	141,552	(556,800)	(314,303)	6,907,567	6,597,302
Taxation	1,692,673	1,523,853	257,910	243,928	30,506	31,753	15,143	18,016	1	-	1,996,232	1,817,550
Profit for the period	4,691,061	4,301,031	631,382	592,125	2,520	77,363	143,172	123,536	(556,800)	(314,303)	4,911,335	4,779,752

.1 Inter segment sales and purchases have been eliminated.

# 1.2 Allocation of assets and liabilities

	Tractors	tors	Tractor components	nponents	Castings	sbu	Other segments	gments	Inter segment eliminations	eliminations	Total	le le
Segment operating assets	March 31, 2022	June 30, 2021	March 31, 2022	June 30, 2021	March 31, 2022	June 30, 2021	March 31, 2022	June 30, 2021	March 31, 2022	June 30, 2021	March 31, 2022	June 30, 2021
						Rupees in thousands	housands					
Non- Current assets	7,058,937	7,324,810	722,983	754,365	326,523	343,273	152,157	147,948	(433,111)	(410,908)	7,820,875	8,159,488
Goodwill	I	I	I	I	I	I	I	ı	18,572	18,572	18,572	18,572
Current Assets	15,302,783	17,481,439	2,265,938	1,424,027	725,027	668,320	969,649	989,214	(470,731)	(628,002)	18,792,666	19,934,998
Total Assets	22,361,720	24,806,249	2,988,921	2,178,392	1,051,550	1,011,593	1,121,806	1,137,162	(885,270)	(1,020,338)	26,632,113	28,113,058
Segment operating liabilities												
Non-current liabilities	997,674	1,170,415	114,259	158,209	42,527	63,988	6,262	6,634	(95,525)	(95,525)	1,065,197	1,303,721
Current liabilities	13,600,412	14,543,064	1,729,996	778,898	803,864	740,080	396,675	274,853	(470,731)	(627,254)	16,054,507	15,709,641
Total operating liabilities	14,598,086	15,713,479	1,844,255	937,107	846,391	804,068	402,937	281,487	(566,256)	(722,779)	17,119,704	17,013,362

## SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine months ended March 31, 2022 (unaudited)

#### 12 Events After Balance Sheet Date

The Board of Directors has declared Rs. NIL cash dividend (June 30, 2021: Rs. 50 per share) and 20% bonus shares (June 30, 2021: 20%) in their meeting held on April 28, 2022.

#### 13 Date of Authorisation

This condensed interim financial information was authorised for issue on April 28, 2022 by the Board of Directors of the Group.

#### 14 Corresponding Figures

Corresponding figures have been re-arranged / restated, wherever necessary, for the purpose of comparison. However, no significant re-arrangements / restatements have been made.

Chief Financial Officer

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Chief Executive Officer

Chairman

Nine Months ended March 31, 2022

